Plan B Media Public Company Limited and its subsidiaries Report and consolidated financial statements 31 December 2017

## **Independent Auditor's Report**

To the Shareholders of Plan B Media Public Company Limited

#### **Opinion**

I have audited the accompanying consolidated financial statements of Plan B Media Public Company Limited and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 31 December 2017, and the related consolidated statements of comprehensive income, changes in shareholders' equity and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies, and have also audited the separate financial statements of Plan B Media Public Company Limited for the same period.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Plan B Media Public Company Limited and its subsidiaries and of Plan B Media Public Company Limited as at 31 December 2017, their financial performance and cash flows for the year then ended in accordance with Thai Financial Reporting Standards.

#### **Basis for Opinion**

I conducted my audit in accordance with Thai Standards on Auditing. My responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of my report. I am independent of the Group in accordance with the Code of Ethics for Professional Accountants as issued by the Federation of Accounting Professions as relevant to my audit of the financial statements, and I have fulfilled my other ethical responsibilities in accordance with the Code. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

#### **Key Audit Matter**

Key audit matter is the matter that, in my professional judgement, was of most significance in my audit of the financial statements of the current year. This matter was addressed in the context of my audit of the financial statements as a whole, and in forming my opinion thereon, and I do not provide a separate opinion on this matter.

I have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of my report, including in relation to this matter. Accordingly, my audit included the performance of procedures designed to respond to my assessment of the risks of material misstatement of the financial statements. The results of my audit procedures, including the procedures performed to address the matter below, provide the basis for my audit opinion on the accompanying financial statements as a whole.

The key audit matter and how audit procedures respond to this matter are described below.

# Revenue recognition

Revenue from sales of the Group is the most significant account in the statements of comprehensive income. As at 31 December 2017, service income amounting to Baht 2,980 million is derived numerous types of advertising media and covers many areas. Conditions in the agreements made with customers vary in terms of the sales promotions, discounts and special discounts offered to boost sales. As a result, the Group's recognition of revenue from sales is complex. I have therefore paid special attention to the appropriateness of the amount and timing of revenue recognition.

I have examined the revenue recognition of the Group by assessing and testing of internal controls with respect to the revenue cycle of the Group by making inquiry of responsible executives, gaining an understanding of the control and selecting representative samples to test the operation of the designed controls, and with special consideration given to expanding the scope of the testing of the internal controls with respond to the above risks. On a sampling basis, I examined documents supporting actual sales transactions occurring during the year, near the end of the accounting period and after the period-end. I also reviewed credit notes that the Group issued after the period-end and performed analytical procedures on disaggregated data to detect possible irregularities in sales transactions throughout the period, particularly for accounting entries made through journal vouchers.

#### Other Information

Management is responsible for the other information. The other information comprise the information included in annual report of the Group, but does not include the financial statements and my auditor's report thereon. The annual report of the Group is expected to be made available to me after the date of this auditor's report.

My opinion on the financial statements does not cover the other information and I do not express any form of assurance conclusion thereon.

In connection with my audit of the financial statements, my responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit or otherwise appears to be materially misstated.

When I read the annual report of the Group, if I conclude that there is a material misstatement therein, I am required to communicate the matter to those charged with governance for correction of the misstatement.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Thai Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Thai Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Thai Standards on Auditing, I exercise professional judgement and maintain professional skepticism throughout the audit. I also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities
  or business activities within the Group to express an opinion on the consolidated financial
  statements. I am responsible for the direction, supervision and performance of the group
  audit. I remain solely responsible for my audit opinion.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

I also provide those charged with governance with a statement that I have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on my independence, and where applicable, related safeguards.

From the matter communicated with those charged with governance, I determine the matter that was of most significance in the audit of the financial statements of the current period and is therefore the key audit matter. I describe this matter in my auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, I determine that a matter should not be communicated in my report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

I am responsible for the audit resulting in this independent auditor's report.

Khitsada Lerdwana

Certified Public Accountant (Thailand) No 4958

**EY Office Limited** 

Bangkok: 14 February 2018

# Statement of financial position

#### As at 31 December 2017

(Unit: Baht)

		Consolidated financial statements		Separate financ	ial statements
	Note	2017	2016	2017	2016
Assets					
Current assets					
Cash and cash equivalents	7	441,562,686	343,676,302	343,818,932	312,866,819
Current investment	8	138,709,057	-	138,709,057	-
Trade and other receivables	9	907,697,585	760,981,968	868,465,362	728,166,832
Prepaid expenses amortised whithin 1 year	10	573,476,768	428,887,550	540,624,485	385,773,782
Short-term loans to related parties	6	1,350,000	1,500,000	72,102,641	41,382,641
Other current assets		52,889,041	48,399,264	44,469,176	35,485,456
Total current assets		2,115,685,137	1,583,445,084	2,008,189,653	1,503,675,530
Non-current assets				·	
Restricted bank deposits	11	-	18,087,000	-	18,087,000
Investments in subsidiaries	12	-	-	500,345,100	514,861,307
Investments in associates	13	36,171,176	26,413,705	-	-
Other long-term investment	14	-	17,864,698	-	10,000,000
Leasehold improvement and equipment	15	1,566,202,485	1,505,902,661	1,302,783,401	1,282,588,094
Intangible assets	16	256,077,974	333,920,888	85,708,047	117,634,558
Deferred tax assets	23	11,090,978	10,321,524	8,684,571	8,165,768
Prepaid expenses amortised more than 1 year	10	107,512,680	136,823,773	47,351,480	71,229,820
Rental deposits	17	83,738,619	22,191,794	74,196,623	8,196,623
Other non-current assets		23,811,032	17,535,814	19,190,991	17,328,575
Total non-current assets		2,084,604,944	2,089,061,857	2,038,260,213	2,048,091,745
Total assets		4,200,290,081	3,672,506,941	4,046,449,866	3,551,767,275

# Statement of financial position (continued)

As at 31 December 2017

(Unit: Baht)

<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
411,035,425	335,065,295	651,818,098	448,073,772
10,910,865	9,398,622	-	-
1,077,588	802,151	77,909	814,353
14,778,917	6,317,402	-	-
24,696,201	40,054,872	22,929,885	24,139,872
64,847,292	55,799,602	49,545,495	42,859,424
13,788,959	17,521,702	7,330,222	12,825,991
541,135,247	464,959,646	731,701,609	528,713,412
10,799,181	21,781,076	-	-
3,225,803	2,870,770	-	77,909
6,495,521	6,501,804	6,495,521	6,501,804
384,000	285,000	-	-
20,904,505	31,438,650	6,495,521	6,579,713
562,039,752	496,398,296	738,197,130	535,293,125
	411,035,425 10,910,865 1,077,588 14,778,917 24,696,201 64,847,292 13,788,959 541,135,247 10,799,181 3,225,803 6,495,521 384,000 20,904,505	411,035,425       335,065,295         10,910,865       9,398,622         1,077,588       802,151         14,778,917       6,317,402         24,696,201       40,054,872         64,847,292       55,799,602         13,788,959       17,521,702         541,135,247       464,959,646         10,799,181       21,781,076         3,225,803       2,870,770         6,495,521       6,501,804         384,000       285,000         20,904,505       31,438,650	411,035,425       335,065,295       651,818,098         10,910,865       9,398,622       -         1,077,588       802,151       77,909         14,778,917       6,317,402       -         24,696,201       40,054,872       22,929,885         64,847,292       55,799,602       49,545,495         13,788,959       17,521,702       7,330,222         541,135,247       464,959,646       731,701,609         10,799,181       21,781,076       -         3,225,803       2,870,770       -         6,495,521       6,501,804       6,495,521         384,000       285,000       -         20,904,505       31,438,650       6,495,521

# Statement of financial position (continued)

#### As at 31 December 2017

(Unit: Baht)

		Consolidated financial statements		Separate financ	cial statements
	<u>Note</u>	2017	2016	2017	<u>2016</u>
Shareholders' equity					
Share capital					
Registered					
3,535,000,000 ordinary shares of Baht 0.1 each					
(2016: 3,565,000,000 ordinary shares					
of Baht 0.1 each)	20	353,500,000	356,500,000	353,500,000	356,500,000
Issued and fully paid					
3,529,607,365 ordinary shares of Baht 0.1 each					
(2016: 3,516,130,482 ordinary shares					
of Baht 0.1 each)	20	352,960,737	351,613,048	352,960,737	351,613,048
Share premium	20	2,293,363,147	2,210,210,779	2,293,363,147	2,210,210,779
Capital reserve for share-based payment transactions	20	29,220,274	40,988,702	29,220,274	40,988,702
Retained earnings					
Appropriated - statutory reserve	21	35,350,000	35,350,000	35,350,000	35,350,000
Unappropriated		861,113,765	496,882,209	597,358,578	378,311,621
Other components of shareholders' equity		(298,623)		<u>-</u>	<u>-</u>
Equity attributable to owners of the Company		3,571,709,300	3,135,044,738	3,308,252,736	3,016,474,150
Non-controlling interests of the subsidiaries		66,541,029	41,063,907	-	-
Total shareholders' equity		3,638,250,329	3,176,108,645	3,308,252,736	3,016,474,150
Total liabilities and shareholders' equity		4,200,290,081	3,672,506,941	4,046,449,866	3,551,767,275

The accompanying notes are an integral part of the financial statements.

Directors

#### Statement of comprehensive income

For the year ended 31 December 2017

(Unit: Baht)

Profit of Iosa         Control (1982)         Contro			Consol	idated	Separate		
Profit or loss:			financial statements		financial s	tatements	
Service   Serv		<u>Note</u>	2017	<u>2016</u>	<u>2017</u>	<u>2016</u>	
Perility   Perility	Profit or loss:						
Dividend income   12	Revenues						
Diter income   26,597,756   24,227,484   26,226,101   23,606,77     Total revenues   3,006,625,559   2,446,192,933   2,931,367,762   2,435,823,470     Expenses	Service income		2,980,027,803	2,421,965,449	2,897,541,669	2,404,016,805	
Total revenues	Dividend income	12	-	-	7,599,992	5,999,994	
Cost of services	Other income		26,597,756	24,227,484	26,226,101	25,606,671	
Seling and servicing expenses	Total revenues		3,006,625,559	2,446,192,933	2,931,367,762	2,435,623,470	
Selling and servicing expenses   217,829,958   170,041,486   202,037,280   173,745,107     Administrative expenses   261,238,403   213,646,018   206,624,505   185,196,313     Impairment loss on investment   12	Expenses						
Administrative expenses   261,238,403   213,646,018   206,624,505   185,196,313     Impairment loss on investment   12	Cost of services		1,967,062,448	1,639,062,665	2,123,224,729	1,761,926,673	
Total expenses	Selling and servicing expenses		217,829,958	170,041,486	202,037,280	173,745,107	
Total expenses   2,446,130,809   2,022,750,169   2,560,402,721   2,149,384,300     Profit before share of profit from investments in associates, finance cost and income tax expenses   560,494,750   423,442,764   370,965,041   286,239,170     Share of profit from investments in associate   9,757,471   1,874,634   -	Administrative expenses		261,238,403	213,646,018	206,624,505	185,196,313	
### Profit before share of profit from investments in associates, finance cost and income tax expenses   560,494,750   423,442,764   370,965,041   286,239,170	Impairment loss on investment	12			28,516,207	28,516,207	
associates, finance cost and income tax expenses         560,494,750         423,442,764         370,965,041         286,239,170           Share of profit from investments in associate         9,757,471         1,874,634         -         -           Profit before finance cost and income tax expense         570,252,221         425,317,398         370,965,041         286,239,170           Finance cost         (2,046,602)         (679,578)         (17,936)         (110,796)           Profit before income tax expenses         568,205,619         424,837,820         370,947,105         286,128,374           Income tax expenses         23         (93,217,035)         (64,302,927)         (55,815,223)         (42,136,947)           Profit for the year         474,988,584         360,334,893         315,331,882         243,991,427           Other comprehensive income:           Colspan="4">Colspan="4	Total expenses		2,446,130,809	2,022,750,169	2,560,402,721	2,149,384,300	
Name of profit from investments in associate   9,757,471   1,874,634	Profit before share of profit from investments in						
Profit before finance cost and income tax expense   570,252,221   425,317,398   370,965,041   286,239,170	associates, finance cost and income tax expenses		560,494,750	423,442,764	370,965,041	286,239,170	
Profit before income tax expenses   12,046,602   1679,578   17,936   110,796     Profit before income tax expenses   568,205,619   424,637,820   370,947,105   286,128,374     Income tax expenses   23   (93,217,035)   (64,302,927)   (55,615,223)   (42,136,947)     Profit for the year   474,988,584   360,334,893   315,331,882   243,991,427     Other comprehensive income to be reclassified to profit or loss in subsequent periods:     Exchange differences on translation of financial statements in foreign currency   (293,604)   -	Share of profit from investments in associate		9,757,471	1,874,634			
Profit before income tax expenses   568,205,619   424,637,820   370,947,105   286,128,374	Profit before finance cost and income tax expense		570,252,221	425,317,398	370,965,041	286,239,170	
Name	Finance cost		(2,046,602)	(679,578)	(17,936)	(110,796)	
Profit for the year         474,988,584         360,334,893         315,331,882         243,991,427           Other comprehensive income:           Other comprehensive income to be reclassified           to profit or loss in subsequent periods:           Exchange differences on translation of           financial statements in foreign currency         (293,604)         -         -         -         -           Other comprehensive income to be reclassified         (293,604)         -         -         -         -           Other comprehensive income not to be reclassified         (293,604)         -         -         -         -           Other comprehensive income not to be reclassified         to profit or loss in subsequent periods         (1,007,654)         1,746,250         (1,007,654)           Less: income tax effect         23         (349,250)         201,531         (349,250)         201,531           Other comprehensive income not to be reclassified         to profit or loss in subsequent periods - net of income tax         1,397,000         (806,123)         1,397,000         (806,123)           Other comprehensive income for the year         1,103,396         (806,123)         1,397,000         (806,123)	Profit before income tax expenses		568,205,619	424,637,820	370,947,105	286,128,374	
Other comprehensive income:  Other comprehensive income to be reclassified to profit or loss in subsequent periods:  Exchange differences on translation of financial statements in foreign currency (293,604) Other comprehensive income to be reclassified to profit or loss in subsequent periods (293,604) Other comprehensive income not to be reclassified to profit or loss in subsequent periods  Acturial gain (loss) 1,746,250 (1,007,654) 1,746,250 (1,007,654) Less: income tax effect 23 (349,250) 201,531 (349,250) 201,531 Other comprehensive income not to be reclassified to profit or loss in subsequent periods - net of income tax 1,397,000 (806,123) 1,397,000 (806,123) Other comprehensive income for the year 1,103,396 (806,123) 1,397,000 (806,123)	Income tax expenses	23	(93,217,035)	(64,302,927)	(55,615,223)	(42,136,947)	
Other comprehensive income to be reclassified to profit or loss in subsequent periods:  Exchange differences on translation of financial statements in foreign currency (293,604)	Profit for the year		474,988,584	360,334,893	315,331,882	243,991,427	
Exchange differences on translation of financial statements in foreign currency (293,604)	Other comprehensive income:						
Exchange differences on translation of financial statements in foreign currency (293,604)	Other comprehensive income to be reclassified						
financial statements in foreign currency (293,604)	to profit or loss in subsequent periods:						
Other comprehensive income to be reclassified to profit or loss in subsequent periods (293,604)	Exchange differences on translation of						
to profit or loss in subsequent periods (293,604)	financial statements in foreign currency		(293,604)				
Other comprehensive income not to be reclassified         to profit or loss in subsequent periods         Acturial gain (loss)       1,746,250       (1,007,654)       1,746,250       (1,007,654)         Less: income tax effect       23       (349,250)       201,531       (349,250)       201,531         Other comprehensive income not to be reclassified       to profit or loss in subsequent periods - net of income tax       1,397,000       (806,123)       1,397,000       (806,123)         Other comprehensive income for the year       1,103,396       (806,123)       1,397,000       (806,123)	Other comprehensive income to be reclassified						
to profit or loss in subsequent periods  Acturial gain (loss) 1,746,250 (1,007,654) 1,746,250 (1,007,654)  Less: income tax effect 23 (349,250) 201,531 (349,250) 201,531  Other comprehensive income not to be reclassified 1,397,000 (806,123) 1,397,000 (806,123)  Other comprehensive income for the year 1,103,396 (806,123) 1,397,000 (806,123)	to profit or loss in subsequent periods		(293,604)			<del>-</del>	
Acturial gain (loss) 1,746,250 (1,007,654) 1,746,250 (1,007,654)  Less: income tax effect 23 (349,250) 201,531 (349,250) 201,531  Other comprehensive income not to be reclassified 1,397,000 (806,123) 1,397,000 (806,123)  Other comprehensive income for the year 1,103,396 (806,123) 1,397,000 (806,123)	Other comprehensive income not to be reclassified						
Less: income tax effect         23         (349,250)         201,531         (349,250)         201,531           Other comprehensive income not to be reclassified         to profit or loss in subsequent periods - net of income tax         1,397,000         (806,123)         1,397,000         (806,123)           Other comprehensive income for the year         1,103,396         (806,123)         1,397,000         (806,123)	to profit or loss in subsequent periods						
Other comprehensive income not to be reclassified to profit or loss in subsequent periods - net of income tax 1,397,000 (806,123) 1,397,000 (806,123)  Other comprehensive income for the year 1,103,396 (806,123) 1,397,000 (806,123)	Acturial gain (loss)		1,746,250	(1,007,654)	1,746,250	(1,007,654)	
to profit or loss in subsequent periods - net of income tax 1,397,000 (806,123) 1,397,000 (806,123)  Other comprehensive income for the year 1,103,396 (806,123) 1,397,000 (806,123)	Less: income tax effect	23	(349,250)	201,531	(349,250)	201,531	
Other comprehensive income for the year         1,103,396         (806,123)         1,397,000         (806,123)	Other comprehensive income not to be reclassified						
· · · · · · · · · · · · · · · · · · ·	to profit or loss in subsequent periods - net of income tax		1,397,000	(806,123)	1,397,000	(806,123)	
Total comprehensive income for the year         476,091,980         359,528,770         316,728,882         243,185,304	Other comprehensive income for the year		1,103,396	(806,123)	1,397,000	(806,123)	
	Total comprehensive income for the year		476,091,980	359,528,770	316,728,882	243,185,304	

#### Statement of comprehensive income (continued)

For the year ended 31 December 2017

(Unit: Baht)

		Consol	idated	Separ	ate	
		financial s	tatements	financial st	l statements	
	Note	<u>2017</u>	<u>2016</u>	<u>2017</u>	2016	
Profit attributable to:						
Equity holders of the Company		460,516,481	351,599,547	315,331,882	243,991,427	
Non-controlling interests of the subsidiaries		14,472,103	8,735,346			
	=	474,988,584	360,334,893			
Total comprehensive income attributable to:						
Equity holders of the Company		461,614,858	350,793,424	316,728,882	243,185,304	
Non-controlling interests of the subsidiaries		14,477,122	8,735,346			
	=	476,091,980	359,528,770			
Earnings per share	24					
Basic earnings per share						
Profit attributable to equity holders of the Company		0.13093	0.10022	0.08965	0.06955	
Diluted earnings per share	=					
Profit attributable to equity holders of the Company	_	-	0.10017	-	0.06951	

# Cash flow statement

For the year ended 31 December 2017

(Unit: Baht)

	Consolidated		Separate		
	financial s		financial st		
	<u>2017</u>	<u>2016</u>	2017	<u>2016</u>	
Cash flows from operating activities		, <del></del>	<del></del>	<del></del>	
Profit before tax	568,205,619	424,637,820	370,947,105	286,128,374	
Adjustments to reconcile profit before tax to net cash					
provided by (paid from) operating activities:					
Depreciation and amortisation	443,814,083	444,537,128	346,942,696	339,831,116	
(Reversal of) allowance for doubtful accounts	4,540,525	(1,075,885)	-	(1,075,885)	
Loss on disposal of assets	137,650	-	137,650	-	
Loss on write-off of assets	122,118	-	122,118	-	
Impairment loss on investment	7,864,698	-	28,516,207	28,516,207	
Long-term employee benefits expenses	1,739,967	1,727,948	1,739,967	1,727,948	
Capital reserve for share-based payment transactions	13,614,214	32,432,831	13,614,214	32,432,831	
Share of profit from investments in associates	(9,757,471)	(1,874,634)	-	-	
Dividend income	-	-	(7,599,992)	(5,999,994)	
Interest income	(5,069,422)	(10,319,687)	(5,052,465)	(10,319,677)	
Interest expenses	2,046,602	637,781	17,936	94,843	
Profit from operating activities before changes in operating					
assets and liabilities	1,027,258,583	890,703,302	749,385,436	671,335,763	
Operating assets (increase) decrease					
Trade and other receivables	(150,426,252)	(82,027,425)	(139,500,473)	(79,727,221)	
Other current assets	(132,404,067)	(354,389,375)	(148,428,180)	(330,150,850)	
Other non-current assets	(38,510,950)	(43,967,105)	(43,984,076)	2,702,785	
Operating liabilities increase (decrease)					
Trade and other payables	75,457,963	38,283,878	203,338,449	90,894,586	
Unearned income	(15,358,671)	29,556,554	(1,209,987)	20,628,324	
Other current liabilities	5,314,945	(5,505,734)	1,190,301	2,513,309	
Other non-current liabilities	99,000	285,000	-	-	
Cash from operating activities	771,430,551	472,939,095	620,791,470	378,196,696	
Cash paid for interest expenses	(1,958,247)	(1,317,359)	(35,872)	(205,639)	
Cash paid for income tax expenses	(102,549,150)	(113,816,640)	(71,889,519)	(74,160,003)	
Net cash from operating activities	666,923,154	357,805,096	548,866,079	303,831,054	

Cash flow statement (continued)

For the year ended 31 December 2017

(Unit: Baht)

	Consolidated financial statements		Separate (Onit. Bank)			
			financial st			
	2017	 <u>2016</u>	2017	<u>2016</u>		
Cash flows from investing activities						
Decrease (increase) in restricted bank deposits	18,087,000	(7,516,173)	18,087,000	(10,587,000)		
Decrease (increase) in short-term loan to related party	150,000	(1,500,000)	(30,720,000)	103,357,359		
Net cash paid for investments in subsidiaries	-	(56,345,719)	(14,000,000)	(207,000,000)		
Net cash paid for investments in associate	-	(23,831,353)	-	-		
Dividend received	-	-	7,599,992	5,999,994		
Acquisition of building and equipment	(416,405,161)	(585,865,188)	(327,850,309)	(513,845,236)		
Acquisition of intangible assets	(8,284,190)	(33,387,646)	(7,978,539)	(22,890,646)		
Cash received from disposal of equipment	357,589	-	357,589	-		
Interest income	4,239,532	11,387,466	4,254,408	11,069,895		
Decrease (increase) in current investment	(138,709,057)	458,446,492	(138,709,057)	458,446,492		
Decrease (increase) in long-term investment	10,000,000	(7,864,698)	10,000,000	-		
Net cash used in investing activities	(530,564,287)	(246,476,819)	(478,958,916)	(175,449,142)		
Cash flows from financing activities						
Decrease in short-term loans from financial institutions	-	(2,523,469)	-	-		
Cash receipt from long-term loans from financial institutions	-	23,155,447	-	-		
Repayment of long-term loans from financial institutions	(9,469,652)	(12,743,363)	-	-		
Repayment of liabilities under financial lease agreements	(1,568,530)	(3,001,106)	(814,353)	(2,131,530)		
Cash receipt from share capital increased	84,500,057	39,375,318	84,500,057	39,375,318		
Cash receipt from share capital increased						
from non-controlling interests of the subsidiaries	11,000,000	5,000,000	-	-		
Dividends paid	(122,640,754)	(245,502,572)	(122,640,754)	(245,502,572)		
Net cash from (used in) financing activities	(38,178,879)	(196,239,745)	(38,955,050)	(208,258,784)		
Decrease in translation adjustments	(293,604)	-	-	-		
Net increase (decrease) in cash and cash equivalents	97,886,384	(84,911,468)	30,952,113	(79,876,872)		
Cash and cash equivalents at beginning of year	343,676,302	428,587,770	312,866,819	392,743,691		
Cash and cash equivalents at end of year	441,562,686	343,676,302	343,818,932	312,866,819		
	-	-	-	-		
Supplementary cash flow information						
Non-cash transactions:						
Purchases of equipment under finance lease agreements	2,199,000	-	-	-		
Transfer intangible asset to leasehold improvement and equipment	1,170,301	-	-	-		

For the year ended 31 December 2017

(Unit: Baht)

#### Consolidated financial statements

							Other components of			
							equity - Other			
				Capital reserve			comprehensive income	Total equity	Equity attributable	
		Issued and		for share-based			Exchange differences on	attributable	to non-controlling	Total
		paid-up		payment	Retained	earnings	translation of financial	to owners of	interests of	shareholders'
	Note	share capital	Share premium	transactions	Appropriated	Unappropriated	in foreign currency	the Company	the subsidiaries	equity
Balance as at 1 January 2016		350,739,981	2,171,708,528	8,555,871	35,350,000	391,606,772	-	2,957,961,152	21,996,561	2,979,957,713
Profit for the year		-	-	-	-	351,599,547	-	351,599,547	8,735,346	360,334,893
Other comprehensive income for the year		-	-	-	-	(806,123)	-	(806,123)	-	(806,123)
Total comprehensive income for the year		-	-	-	-	350,793,424	-	350,793,424	8,735,346	359,528,770
Capital reserve for share-based payment transactions	20	873,067	38,502,251	32,432,831	-	-	-	71,808,149	-	71,808,149
Non-controlling interests of the subsidiaries		-	-	-	-	-	-	-	10,332,000	10,332,000
Dividend paid	27	-	-	-	-	(245,517,987)	-	(245,517,987)	-	(245,517,987)
Balance as at 31 December 2016		351,613,048	2,210,210,779	40,988,702	35,350,000	496,882,209	-	3,135,044,738	41,063,907	3,176,108,645
Balance as at 1 January 2017		351,613,048	2,210,210,779	40,988,702	35,350,000	496,882,209	-	3,135,044,738	41,063,907	3,176,108,645
Profit for the year		-	-	-	-	460,516,481	-	460,516,481	14,472,103	474,988,584
Other comprehensive income for the year		-	-	-	-	1,397,000	(298,623)	1,098,377	5,019	1,103,396
Total comprehensive income for the year		-	-	-	-	461,913,481	(298,623)	461,614,858	14,477,122	476,091,980
Capital reserve for share-based payment transactions	20	1,347,689	83,152,368	13,614,214	-	-	-	98,114,271	-	98,114,271
Warrant cancelation	20	-	-	(25,382,642)	-	25,382,642	-	-	-	-
Non-controlling interests of the subsidiaries		-	-	-	-	-	-	-	11,000,000	11,000,000
Dividend paid	27	-	-	-	-	(123,064,567)	-	(123,064,567)	-	(123,064,567)
Balance as at 31 December 2017		352,960,737	2,293,363,147	29,220,274	35,350,000	861,113,765	(298,623)	3,571,709,300	66,541,029	3,638,250,329

# Plan B Media Public Company Limited and its subsidiaries Statement of changes in shareholders' equity (continued)

For the year ended 31 December 2017

(Unit: Baht)

		Separated fianancial statements						
				Capital reserve				
		Issued and		for share-based			Total	
		paid-up		payment	Retained	earnings	shareholders'	
	<u>Note</u>	share capital	Share premium	transactions	Appropriated	Unappropriated	equity	
Balance as at 1 January 2016		350,739,981	2,171,708,528	8,555,871	35,350,000	380,644,304	2,946,998,684	
Profit for the year		-	-	-	-	243,991,427	243,991,427	
Other comprehensive income for the year		-	-	-	-	(806,123)	(806,123)	
Total comprehensive income for the year		-	-	-	-	243,185,304	243,185,304	
Capital reserve for share-based payment transactions	20	873,067	38,502,251	32,432,831	-	-	71,808,149	
Dividend paid	27	-	-	-	-	(245,517,987)	(245,517,987)	
Balance as at 31 December 2016		351,613,048	2,210,210,779	40,988,702	35,350,000	378,311,621	3,016,474,150	
Balance as at 1 January 2017		351,613,048	2,210,210,779	40,988,702	35,350,000	378,311,621	3,016,474,150	
Profit for the year		-	-	-	-	315,331,882	315,331,882	
Other comprehensive income for the year		-	-	-	-	1,397,000	1,397,000	
Total comprehensive income for the year		-	-	-	-	316,728,882	316,728,882	
Capital reserve for share-based payment transactions	20	1,347,689	83,152,368	13,614,214	-	-	98,114,271	
Warrant cancelation	20	-	-	(25,382,642)	-	25,382,642	-	
Dividend paid	27	-	-	-	-	(123,064,567)	(123,064,567)	
Balance as at 31 December 2017		352,960,737	2,293,363,147	29,220,274	35,350,000	597,358,578	3,308,252,736	

# Plan B Media Public Company Limited and its subsidiaries Notes to financial statements

## For the year ended 31 December 2017

#### 1. General information

Plan B Media Public Company Limited ("the Company") is a company incorporated and domiciled in Thailand. The Company is principally engaged in providing advertising media production, advertising space and air time rental services. The registered office of the Company is at 298/64-65, Pitsanulok Road, Si Yaek Mahanak, Dusit, Bangkok.

# 2. Basis of preparation

2.1 The financial statements have been prepared in accordance with Thai Financial Reporting Standards enunciated under the Accounting Professions Act B.E. 2547 and their presentation has been made in compliance with the stipulations of the Notification of the Department of Business Development dated 11 October 2016, issued under the Accounting Act B.E. 2543.

The financial statements in Thai language are the official statutory financial statements of the Company. The financial statements in English language have been translated from the Thai language financial statements.

The financial statements have been prepared on a historical cost basis except where otherwise disclosed in the accounting policies.

#### 2.2 Basis of consolidation

a) These consolidated financial statements include the financial statements of Plan B Media Public Company Limited ("the Company") and the following subsidiary companies ("the Subsidiaries").

			Percen	tage of
Company's name	Nature of business	Incorporation	shareholding	
			2017	<u>2016</u>
Subsidiaries directly held by the Company			Percent	Percent
Verisign Company Limited	Advertising media production	Thailand	100	100
	and advertising space rental			
Ads Cuisine Company Limited	Advertising media production	Thailand	100	100
	and advertising space rental			
Master Standard Display Company Limited	Advertising media production	Thailand	100	100
	and advertising space rental			

Company's name	Nature of business	Incorporation	Percentage of shareholding		
			2017	<u>2016</u>	
Subsidiaries directly held by Master Standard Display Company Limited.			Percent	Percent	
Triple Play Company Limited	Advertising media design and production and advertising agency	Thailand	100	100	
Mercy Plus Company Limited	Advertising media production	Thailand	100	100	
The One Plus Company Limited	Advertising media design and production and advertising agency	Thailand	100	100	
Maxview Media Group Company Limited	Advertising media production	Thailand	85	85	
Tuna Advertising Company Limited	Provide advertising media in several airports	Thailand	100	100	
Plan B Eleven Company Limited	Official Agency in order to sell and administrate the benefit obtained by related parties	Thailand	100	100	
Bright Sky Media Company Limited	Provide advertising media in	Thailand	50	50	
(Subsidiary has control)	several airports				
Plan B (Malaysia) Sdn Bhd	Provide advertising media	Malaysia	90	90	

- b) The Company is deemed to have control over an investee or subsidiaries if it has rights, or is exposed, to variable returns from its involvement with the investee, and it has the ability to direct the activities that affect the amount of its returns.
- c) Subsidiaries are fully consolidated, being the date on which the Company obtains control, and continue to be consolidated until the date when such control ceases.
- d) During the year 2017, there were the following change in the composition of the subsidiaries:

Company's name	Nature of business	Incorporation	Percentage of shareholding
			Percent
Subsidiaries directly held by the Company			
Plan B Online Company Limited	Provide mobile software application	Thailand	100
SRPB Media Company Limited (the Company has control)	Digital advertising agency	Thailand	45
Subsidiaries directly held by Master			
Standard Display Company Limited.			
Panyathip Plan B Media Laos Company	Provide advertising media	Laos	50
Limited			
(Subsidiary has control)			

The Company included the financial statements of the three companies in the consolidated financial statements in the current year.

- e) The financial statements of the subsidiaries are prepared using the same significant accounting policies as the Company.
- f) The assets and liabilities in the financial statements of overseas subsidiary companies are translated to Baht using the exchange rate prevailing on the end of reporting period, and revenues and expenses translated using monthly average exchange rates. The resulting differences are shown under the caption of "Exchange differences on translation of financial statements in foreign currency" in the statements of changes in shareholders' equity.
- g) Material balances and transactions between the Company and its subsidiaries have been eliminated from the consolidated financial statements.
- h) Non-controlling interests represent the portion of profit or loss and net assets of the subsidiaries that are not held by the Company and are presented separately in the consolidated profit or loss and within equity in the consolidated statement of financial position.
- 2.3 The separate financial statements present investment in subsidiary under the cost method.

#### 3. New financial reporting standards

#### (a) Financial reporting standards that became effective in the current year

During the year, the Company and its subsidiaries have adopted the revised financial reporting standards and interpretations (revised 2016) and new accounting treatment guidance which are effective for fiscal years beginning on or after 1 January 2017. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes directed towards revision of wording and terminology, and provision of interpretations and accounting guidance to users of standards. The adoption of these financial reporting standards does not have any significant impact on the Company and its subsidiaries' financial statements.

#### (b) Financial reporting standard that will become effective in the future

During the current year, the Federation of Accounting Professions issued a number of revised financial reporting standards and interpretations (revised 2017) which are effective for fiscal years beginning on or after 1 January 2018. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes and clarifications directed towards disclosures in the notes to financial statements.

The management of the Company and its subsidiaries believe that the revised financial reporting standards will not have any significant impact on the financial statements when they are initially applied.

## 4. Significant accounting policies

## 4.1 Revenue recognition

Rendering of services

Service revenue represents advertising revenues, advertising space and air time rental and revenue from right management. Service income is recognised when services have been rendered taking into account the stage of completion.

Interest income

Interest income is recognised on an accrual basis based on the effective interest rate.

Dividend income

Dividends are recognised when the right to receive the dividends is established.

#### 4.2 Cash and cash equivalents

Cash and cash equivalents consist of cash in hand and at banks, and all highly liquid investments with an original maturity of three months or less and not subject to withdrawal restrictions.

#### 4.3 Trade accounts receivable

Trade accounts receivable are stated at the net realisable value. Allowance for doubtful accounts is provided for the estimated losses that may be incurred in collection of receivables. The allowance is generally based on collection experience and analysis of debt aging.

#### 4.4 Investments

Investments in subsidiaries are accounted for in the separate financial statements using the cost method net of allowance for impairment loss (if any).

Investment in associate is accounted for in the consolidated financial statements using the equity method.

Investments in non-marketable equity securities, which the Company classifies as other investments, are stated at cost net of allowance for impairment loss (if any).

#### 4.5 Leasehold improvement and equipment/Depreciation

Leasehold improvement and equipment are stated at cost less accumulated depreciation and allowance for loss on impairment of assets (if any).

Depreciation of leasehold improvement and equipment is calculated by reference to their costs on the straight-line basis over the following estimated useful lives:

Leasehold improvement	-	5,10	years
Furniture and office equipment	-	5	years
Motor vehicles	-	5	years
Advertising equipment and related equipment	-	5-8	years

Depreciation is included in determining income.

No depreciation is provided on assets under installation.

# 4.6 Intangible assets

Intangible assets acquired through business combination are initially recognised at their fair value on the date of business acquisition while intangible assets acquired in other cases are recognised at cost. Following the initial recognition, the intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses (if any).

Intangible assets with finite lives are amortised on a systematic basis over the economic useful life and tested for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method of such intangible assets are reviewed at least at each financial year end. The amortisation expense is charged to profit or loss.

A summary of the intangible assets with finite useful lives is as follows:

	<u>Useful lives</u>	
Computer software	5 - 10	years
Leasehold right	2.3 - 10	years
License	6 - 8.2	years

## 4.7 Related party transactions

Related parties comprise enterprises and individuals that control, or are controlled by, the Company and its subsidiaries, whether directly or indirectly, or which are under common control with the Company and its subsidiaries.

They also include associated companies and individuals which directly or indirectly own a voting interest in the Company and its subsidiaries that gives them significant influence over the Company and its subsidiaries, key management personnel, directors, and officers with authority in the planning and direction of the operations of the Company and its subsidiaries.

#### 4.8 Long-term leases

Leases of building and equipment which transfer substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lower of the fair value of the leased assets and the present value of the minimum lease payments. The outstanding rental obligations, net of finance charges, are included in long-term payables, while the interest element is charged to profit or loss over the lease period. The assets acquired under finance leases is depreciated over the useful life of the assets.

Leases of building and equipment which do not transfer substantially all the risks and rewards of ownership are classified as operating leases. Operating lease payments are recognised as an expense in profit or loss on a straight line basis over the lease term.

#### 4.9 Foreign currencies

The consolidated and separate financial statements are presented in Baht, which is also the Company's functional currency. Items of each entity included in the consolidated financial statements are measured using the functional currency of that entity.

Transactions in foreign currencies are translated into Baht at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Baht at the exchange rate ruling at the end of reporting period.

Gains and losses on exchange are included in determining income.

#### 4.10 Impairment of assets

At the end of each reporting period, the Company and its subsidiaries perform impairment reviews in respect of the equipment and other intangible assets whenever events or changes in circumstances indicate that an asset may be impaired. An impairment loss is recognised when the recoverable amount of an asset, which is the higher of the asset's fair value less costs to sell and its value in use, is less than the carrying amount. In determining value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by a valuation model that, based on information available, reflects the amount that the Company and its subsidiaries could obtain from the disposal of the asset in an arm's length transaction between knowledgeable, willing parties, after deducting the costs of disposal.

An impairment loss is recognised in profit or loss.

### 4.11 Employee benefits

#### Short-term employee benefits

Salaries, wages, bonuses and contributions to the social security fund are recognised as expenses when incurred.

### Post-employment benefits

### Defined contribution plans

The Company, its subsidiaries and its employees have jointly established a provident fund. The fund is monthly contributed by employees and by the Company and its subsidiaries. The fund's assets are held in a separate trust fund and the Company and its subsidiaries' contributions are recognised as expenses when incurred.

## Defined benefit plans

The Company and its subsidiaries have obligations in respect of the severance payments it must make to employees upon retirement under labor law. The Company and its subsidiaries treat these severance payment obligations as a defined benefit plan.

The obligation under the defined benefit plan is determined by a professionally qualified independent actuary based on actuarial techniques, using the projected unit credit method.

Actuarial gains and losses arising from post-employment benefits are recognised immediately in other comprehensive income.

#### 4.12 Share-based payment

Transfer of the Company's equity instruments by its shareholders to parties (including employees) that have supplied goods or services to the Company are treated as share-based payment transactions, unless the transfer is clearly for a purpose other than payment for goods or services supplied to the Company.

The Company records the excess of the fair value at transfer date over the transfer price of equity instrument as an expense in profit or loss, and as the capital surplus on share-based payment in the statement of changes in shareholders' equity.

#### 4.13 Provisions

Provisions are recognised when the Company and its subsidiaries have a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

#### 4.14 Income tax

Income tax expense represents the sum of corporate income tax currently payable and deferred tax.

#### **Current tax**

Current income tax is provided in the accounts at the amount expected to be paid to the taxation authorities, based on taxable profits determined in accordance with tax legislation.

#### **Deferred tax**

Deferred income tax is provided on temporary differences between the tax bases of assets and liabilities and their carrying amounts at the end of each reporting period, using the tax rates enacted at the end of the reporting period.

The Company and its subsidiaries recognise deferred tax liabilities for all taxable temporary differences while they recognise deferred tax assets for all deductible temporary differences and tax losses carried forward to the extent that it is probable that future taxable profit will be available against which such deductible temporary differences and tax losses carried forward can be utilised.

At each reporting date, the Company and its subsidiaries review and reduce the carrying amount of deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

The Company and its subsidiaries record deferred tax directly to shareholders' equity if the tax relates to items that are recorded directly to shareholders' equity.

#### 4.15 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between buyer and seller (market participants) at the measurement date. The Company and its subsidiaries apply a quoted market price in an active market to measure their assets and liabilities that are required to be measured at fair value by relevant financial reporting standards. Except in case of no active market of an identical asset or liability or when a quoted market price is not available, the Company and its subsidiaries measure fair value using valuation technique that are appropriate in the circumstances and maximises the use of relevant observable inputs related to assets and liabilities that are required to be measured at fair value.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy into three levels based on categorise of input to be used in fair value measurement as follows:

- Level 1 Use of quoted market prices in an observable active market for such assets or liabilities
- Level 2 Use of other observable inputs for such assets or liabilities, whether directly or indirectly
- Level 3 Use of unobservable inputs such as estimates of future cash flows

At the end of each reporting period, the Company and its subsidiaries determine whether transfers have occurred between levels within the fair value hierarchy for assets and liabilities held at the end of the reporting period that are measured at fair value on a recurring basis.

# 5. Significant accounting judgements and estimates

The preparation of financial statements in conformity with financial reporting standards at times requires management to make subjective judgements and estimates regarding matters that are inherently uncertain. These judgements and estimates affect reported amounts and disclosures; and actual results could differ from these estimates. Significant judgements and estimates is as follow:

#### Leasehold improvement and equipment/Depreciation

In determining depreciation of leasehold improvement and equipment, the management is required to make estimates of the useful lives and residual values of the leasehold improvement and equipment and to review estimate useful lives and residual values when there are any changes.

In addition, the management is required to review leasehold improvement and equipment for impairment on a periodical basis and record impairment losses when it is determined that their recoverable amount is lower than the carrying amount. This requires judgements regarding forecast of future revenues and expenses relating to the assets subject to the review.

## 6. Related party transactions

During the years, the Company and its subsidiaries had significant business transactions with related parties. Such transactions, which are summarised below, arose in the ordinary course of business and were concluded on commercial terms and bases agreed upon between the Company, its subsidiaries and those related parties.

(Unit: Million Baht) Consolidated Separate financial statements financial statements Pricing policy 2017 2016 2017 2016 Transactions with subsidiary (eliminated from the consolidated financial statements) 493.3 Advertising space rental expenses 371.0 Contract price Dividend income 7.6 6.0 As declared Transactions with related parties Advertising space rental expenses 21.3 21.3 21.3 21.3 Contract price

As at 31 December 2017 and 2016 the balances of the accounts between the Company, its subsidiaries and those related parties are as follows:

			(Unit: The	(Unit: Thousand Baht)		
	Consolidated		Sepa	Separate		
	financial st	tatements	financial st	atements		
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>		
Rental deposits						
Subsidiary company	-	-	2,127	2,127		
Director	403	403	403	403		
Total rental deposits	403	403	2,530	2,530		
Trade and other receivable - related party	 t <u>y</u>					
(Note 9)						
Subsidiary company	-		15,036	13,995		
Total trade and other receivable - related party	-		15,036	13,995		
Trade and other payable - related parties						
(Note 18)						
Subsidiary company	-	-	283,689	172,533		
Director	-	18	-			
Total trade and other payable - related parties	-	18	283,689	172,533		

As at 31 December 2017 and 2016, the balance of loans between the Company and those related company and the movement are as follows:

(Unit: Thousand Baht)

	Consolidated financial statements						
	Balance as at	During th	During the year				
	1 January			31 December			
	2017	Increase	Decrease	2017			
Short-term loan to related party							
Associated company							
2000 Publishing and media Company							
Limited	1,500		(150)	1,350			
Total	1,500		(150)	1,350			

The short-term loan to associated company has interest charge at rate 2% per annum with repayment at call.

(Unit: Thousand Baht)

	Separate financial statements						
	Balance as at	During the year		Balance as at			
	1 January			31 December			
	2017	Increase	Decrease	2017			
Short-term loan to related parties							
Subsidiaries							
Tuna Advertising Company Limited	3,883	-	-	3,883			
Master Standard Display Company							
Limited	37,500	30,720		68,200			
Total	41,383	30,720		72,103			

The short-term loans to subsidiaries have interest charge at rate 2% per annum with repayment at call.

#### **Directors and management's benefits**

During the years ended 31 December 2017 and 2016, the Company and its subsidiaries had employee benefit expenses of their directors and management as below.

(Unit: Million Baht)

	Consolidated/Separate financial statements			
	For the year ended 31 December			
	<u>2017</u> <u>2016</u>			
Short-term employee benefit	27	26		
Total	27	26		

# 7. Cash and cash equivalents

(Unit: Thousand Baht)

	Consol	idated	Separate		
	financial s	tatements	financial statements		
	<u>2017</u> <u>2016</u>		<u>2017</u>	<u>2016</u>	
Cash	114	2,060	-	-	
Bank deposits	441,449	341,616	343,819	312,867	
Total	441,563	343,676	343,819	312,867	

As at 31 December 2017, bank deposits in saving accounts and fixed deposits carried interests at 0.5 - 1.25 percent per annum (2016: at 0.75 - 1.25 percent per annum).

### 8. Current investment

(Unit: Thousand Baht)

	(Onit. Thousand Dant)				
	Consol	idated	Separate		
	financial st	atements	financial statements		
	<u>2017</u>	<u>2017</u> <u>2016</u>		<u>2016</u>	
Fixed deposits	138,709		138,709		
Total	138,709		138,709		

As at 31 December 2017, fixed deposits carried interest at 1.25 percent per annum.

# 9. Trade and other receivables

	Conso	lidated	Separate			
	financial s	tatements	financial s	financial statements		
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>		
Trade receivables - related parties						
Aged on the basis of due dates						
Not yet due	-	-	7,508	9,630		
Past due up to 3 months	-		3,496	4,365		
Total trade receivables - related parties	-	-	11,004	13,995		

(Unit: Thousand Baht)

	Consol	idated	Separate		
	financial st	atements	financial st	atements	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>	
Trade receivables - unrelated parties					
Aged on the basis of due dates					
Not yet due	655,650	583,108	649,266	555,293	
Past due					
Up to 3 months	76,780	72,339	70,475	72,339	
3 - 6 months	14,369	5,063	9,479	4,956	
6 - 12 months	5,305	5,857	2,723	1,406	
Over 12 months	8,013	168	5,461	168	
Total	760,117	666,535	737,404	634,162	
Less: Allowance for doubtful debts	(2,720)	(168)	(168)	(168)	
Total trade receivables - unrelated					
parties, net	757,397	666,367	737,236	633,994	
Other receivables					
Accrued income - related parties	-	-	4,032	-	
Accrued income - unrelated parties	129,873	71,378	112,609	70,288	
Other receivables	20,043	13,608	6	9	
Others	2,373	9,629	3,578	9,881	
Total other receivables	152,289	94,615	120,225	80,178	
Less: Allowance for doubtful debts	(1,988)			<u>-</u>	
Total other receivables, net	150,301	94,615	120,225	80,178	
Total trade and other receivables - net	907,698	760,982	868,465	728,167	

# 10. Prepaid expenses

	Consoli	dated	Separate		
	financial sta	atements	financial statements		
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>	
Prepaid advertising space rental	602,925	468,396	534,139	399,222	
Others	78,065	97,316	53,836	57,782	
Total prepaid expenses	680,990	565,712	587,975	457,004	
Less: Amortised within 1 year	(573,477)	(428,888)	(540,624)	(385,774)	
Prepaid expenses amortised more than					
1 year	107,513	136,824	47,351	71,230	

### 11. Restricted bank deposits

As at 31 December 2017, these represent fixed deposits pledged with the banks to secure credit facilities and letter of guarantee facilities for use in respect of making agreements and bidding of projects.

#### 12. Investments in subsidiaries

Details of investments in subsidiaries as presented in separate financial statements are as follows:

							Dividend re	
Company's name	Paid-up	capital	Shareholding	percentage	Cost		for the years	
	2017	<u>2016</u>	<u>2017</u>	<u>2016</u>	2017	<u>2016</u>	<u>2017</u>	<u>2016</u>
			(%)	(%)				
Verisign Company Limited	126,000	126,000	100	100	400,000	400,000	-	-
Ads Cuisine Company								
Limited	10,000	10,000	100	100	65,800	65,800	7,600	6,000
Master Standard Display								
Company Limited	219,000	219,000	100	100	287,000	287,000	-	-
Plan B Online Company								
Limited	5,000	-	100	-	5,000	-	-	-
SRPB Media Company								
Limited	20,000	-	45	-	9,000			-
Total investments in subsidia	aries				766,800	752,800	7,600	6,000
Less: Impairment loss on in	vestment				(266,455)	(237,939)		
·					500,345	514,861		
Total investments in subsidia	aries - net				500,343	314,001		

- a) On 1 February 2017, the Company registered a new company, Plan B Online Company Limited, to the Department of Business Development in order to provide mobile software application for user to plan their trip especially for public transportation. The Company holds 49,997 common shares of Plan B Online Company Limited at the par value of Baht 100 per share, totally Baht 5 million (equal to 99.99 percentages of issued and paid-up shares of that company).
- b) On 19 September 2017, Master Standard Display Company Limited ("MSD"), together with Panyathip Advertising Company Limited, registered a new company, Panyathip Plan B Media Laos Co., Ltd. ("PPBML") in order to provide out-of-home media advertising in Vientiane, Lao People's Democratic Republic. MSD holds 50,000 common shares of PPBML with a par value of LAK 232,060 per share, totaling LAK 11,603 million (equal to 50 percentages of issued and paid-up shares of that company) and has control over such company due to having more voting rights in board of directors. As at 31 December 2017, MSD paid Baht 27.43 million (840,000 US Dollar) for the shares of this company, which is 60 percent of the value of the common shares hold by MSD in that company.

c) On 28 September 2017, the Company registered a new company with the Department of Business Development, namely SRPB Media Company Limited ("SRPB"), in order to provide digital out of home media advertising agency. The Company holds 90,000 common shares of SRPB with a par value of Baht 100 per share, totally Baht 9 million (equal to 45 percentages of issued and paid-up shares of that company) and has control over such company due to having more voting rights in board of directors.

#### 13. Investments in associates

(Unit: Thousand Baht)

			Consolidated financial statements					
							Carrying	amounts
		Country of	Sharel	nolding			based o	n equity
Company's name	Nature of business	incorporation	perce	entage	Co	ost	met	hod
			2017	<u>2016</u>	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
			(%)	(%)				
2000 Publishing and	Trading of books,	Thailand	35	35	3,500	3,500	2,289	1,852
Media Company	printed forms and							
Limited	other printed							
	matters							
Sanctuary Billboards	Advertising media	Malaysia	30	30	21,381	21,381	33,882	24,562
Sdn. Bhd.	production							
Total					24,881	24,881	36,171	26,414

#### 13.1 Share of profit (loss)

During the year, the Company has recognised its share of profit (loss) from investment in associate company in the consolidated financial statements as follows:

(Unit: Thousand Baht) Consolidated financial statements Share of profit (loss) from investment Company in associate <u>2017</u> 2016 2000 Publishing and Media Company Limited 437 (1,306)Sanctuary Billboards Sdn. Bhd. 9,320 3,181 Total 9,757 1,875

# 13.2 Summarised financial information about material associate

# 2000 Publishing and Media Company Limited

Summarised information about financial position

Summarised information about financial position		
	(Unit	: Million Baht)
	<u>2017</u>	<u>2016</u>
Current assets	9.5	15.0
Non-current assets	0.8	1.2
Current liabilities	(6.5)	(12.5)
Net assets	3.8	3.7
Shareholding percentage (%)	35%	35%
Share of net assets	1.3	1.3
Summarised information about comprehensive income		
	(Unit	: Million Baht)
	<u>2017</u>	<u>2016</u>
Revenue	21.97	11.7
Profit (loss)	1.2	(3.7)
Sanctuary Billboards Sdn. Bhd.		
Summarised information about financial position		
	(Unit	: Million Baht)
	<u>2017</u>	<u>2016</u>
Current assets	46.1	35.5
Non-current assets	73.8	65.4
Current liabilities	(77.6)	(80.5)
Net assets	42.3	20.4
Shareholding percentage (%)	30%	30%
Share of net assets	12.7	6.1
Summarised information about comprehensive income		
	(Unit	: Million Baht)
	2017	2016
Revenue	71.3	46.5

- a) On 10 August 2017, the Board of Directors' meeting of the Company passed a resolution approved the acquisition by MSD of shares in JKJ Media Services Inc. ("JKJ") which provide the advertising media in Philippines. MSD entered into the Share Purchase Agreement to purchase 637,500 common shares of JKJ (equal to 30 percentage of its issued and paid-up share capital) from its existing shareholders. As at 31 December 2017, the Company has not yet paid in this shares capital.
- b) On 18 September 2017, the Board of Directors' meeting of the Company passed a resolution approved the acquisition by MSD of shares in MJS Trading Inc. ("MJS") which provide the advertising media in Philippines. MSD will purchase 3,030 common shares of MJS (equal to 30.303 percentage of its issued and paid-up share capital) from its existing shareholders. The Company is in the process of implementing the contract and expects the purchase to be complete within March 2018. MJS holds 66 percent of the issued shares of JKJ.
- c) On 20 December 2017, the Board of Directors' meeting of the Company passed a resolution approved the addition purchase of shares in Sanctuary Billboards Sdn. Bhd. by MSD. MSD will purchase 1,333 common shares of Sanctuary Billboards Sdn. Bhd. As a result of this investment, its shareholding in the associated company will changed from 30 percent to 40 percent. The Company is in the process of implementing the contract and expects the purchase to be complete within June 2018.

#### 14. Other long-term investment

				(Unit: Thou	sand Baht)
		Consolidated		onsolidated Sepa	
	Interest rate	financial st	atements	financial s	atements
	(percent per annum)	2017	2016	2017	2016
Ordinary shares of PT Estha Yudha	-		7,865	-	-
Ekatama (10% of shareholding)		7,865			
Subordinated bonds of a financial					
institution	4.38%		10,000		10,000
Total		7,865	17,865	-	10,000
Less: Allowance for impairment of in-	vestment	(7,865)			
Total - Net			17,865		10,000

Investment in subordinated bonds of a financial institution, which is classified as a held-to-maturity debt security. The bonds bear interest at a rate of 4.38% per annum and interest is paid twice a year.

During the year, the Company redeem such subordinated bonds of a financial institution in full.

On 20 December 2017, the Board of Directors' meeting of the Company passed a resolution approved the acquisition of shares in Bangkok Metro Networks Limited which has the right to manage commercial area in Mass Rapid Transit. The Company will purchase 4,947,439 common shares of Bangkok Metro Networks Limited (equal to 19.48 percentage of its issued and paid-up share capital) from its existing shareholders for a total of Baht 262 million. The Company is in the process of implementing the contract.

# 15. Leasehold improvement and equipment

		С	onsolidated fina	ncial statement	S	
				Advertising		
		Furniture		equipment		
	Leasehold	and office	Motor	and related	Assets under	
	improvement	equipment	vehicles	equipment	installation	Total
Cost :						
1 January 2016	25,221	36,482	13,656	1,771,811	237,516	2,084,686
Additions	734	3,210	3,719	12,153	566,049	585,865
Acquisition of subsidiaries						
during the year	-	6,049	4,368	21,229	-	31,646
Transfers in (out)	1,357	2,338		709,825	(713,520)	
31 December 2016	27,312	48,079	21,743	2,515,018	90,045	2,702,197
Additions	1,081	9,344	7,399	53,322	347,458	418,604
Disposals	-	(430)	(534)	-	-	(964)
Write-off	-	(822)	-	-	-	(822)
Transfers in (out)	3,734	1,366		150,698	(154,628)	1,170
31 December 2017	32,127	57,537	28,608	2,719,038	282,875	3,120,185
Accumulated depreciation:						
1 January 2016	11,522	17,949	9,534	797,175	-	836,180
Depreciation for the year	3,088	7,928	2,522	340,262	<u> </u>	353,800
31 December 2016	14,610	25,877	12,056	1,137,437	-	1,189,980
Depreciation for the year	3,764	7,762	3,759	343,572	-	358,857
Depreciation on disposals	-	(424)	(44)	-	-	(468)
Depreciation on write-off		(700)	<u>-</u>			(700)
31 December 2017	18,374	32,515	15,771	1,481,009	<u> </u>	1,547,669
Allowance for impairment los						
31 December 2016			-	6,314	<u> </u>	6,314
31 December 2017		_	-	6,314	-	6,314
Net book value:						
31 December 2016	12,702	22,202	9,687	1,371,267	90,045	1,505,903
31 December 2017	13,753	25,022	12,837	1,231,715	282,875	1,566,202
Depreciation for the year						
2016 (Baht 342 million included i	n cost of services	s, and the balance	in selling, service	ing and adminis	trative expenses)	353,800
2017 (Baht 343 million included i	n cost of services	s, and the balance	in selling, service	ing and adminis	trative expenses)	358,857

(Unit: Thousand Baht)

			Separate finan	cial statements		
				Advertising		
		Furniture		equipment		
	Leasehold	and office	Motor	and related	Assets under	
	improvement	equipment	vehicles	equipment	installation	Total
Cost:						
1 January 2016	25,221	32,113	13,656	1,530,029	193,273	1,794,292
Additions	734	4,551	4,273	396	503,891	513,845
Transfers in (out)	1,357	2,338		671,429	(675,124)	-
31 December 2016	27,312	39,002	17,929	2,201,854	22,040	2,308,137
Additions	548	8,045	3,000	-	316,257	327,850
Disposals	-	(430)	(534)	-	-	(964)
Write-off	-	(822)	-	-	-	(822)
Transfers in (out)	3,734	1,366	<del>-</del>	98,959	(104,059)	-
31 December 2017	31,594	47,161	20,395	2,300,813	234,238	2,634,201
Accumulated depreciation:						
1 January 2016	11,522	16,561	9,534	688,829	-	726,446
Depreciation for the year	3,088	5,593	2,058	282,050	<u> </u>	292,789
31 December 2016	14,610	22,154	11,592	970,879	-	1,019,235
Depreciation for the year	3,683	6,686	2,486	294,182	-	307,037
Depreciation on disposals	-	(424)	(44)	-	-	(468)
Depreciation on write-off		(700)				(700)
31 December 2017	18,293	27,716	14,034	1,265,061	-	1,325,104
Allowance for impairment loss	s:					
31 December 2016				6,314		6,314
31 December 2017		-		6,314	-	6,314
Net book value:						
31 December 2016	12,702	16,848	6,337	1,224,661	22,040	1,282,588
31 December 2017	13,301	19,445	6,361	1,029,438	234,238	1,302,783
Depreciation for the year						
2016 (Baht 282 million included in	n cost of services	, and the balance	in selling, servic	ing and administ	rative expenses)	292,789
2017 (Baht 294 million included in	n cost of services	, and the balance	in selling, servic	ing and administ	rative expenses)	307,037

As at 31 December 2017, the Company had advertising equipment and related equipment and vehicles under finance lease agreements with net book values amounting to Baht 5 million (2016: Baht 2 million).

As at 31 December 2017, certain equipment items have been fully depreciated but are still in use. The gross carrying amount before deducting accumulated depreciation of those assets amounted to approximately Baht 533 million (2016: Baht 312 million).

# 16. Intangible assets

The net book value of intangible assets as at 31 December 2017 and 2016 is presented below.

(Unit: Thousand Baht)

_	Consolidated financial statements					
		Computer	Leasehold			
_	Licenses	software	right	Total		
As at 31 December 2017						
Cost	446,907	11,561	226,909	725,377		
Less Accumulated amortisation	(166,264)	(4,203)	(172,122)	(342,589)		
Less Allowance for impairment loss	(125,460)	(80)	-	(125,540)		
<u>Less</u> Transfer	-	(1,170)		(1,170)		
Net book value	155,183	6,108	94,787	256,078		

(Unit: Thousand Baht)

	Consolidated financial statements					
		Computer	Leasehold			
	Licenses	software	right	Total		
As at 31 December 2016						
Cost	446,907	8,553	261,633	717,093		
Less Accumulated amortization	(125,337)	(3,402)	(128,893)	(257,632)		
<u>Less</u> Allowance for impairment loss	(125,460)	(80)		(125,540)		
Net book value	196,110	5,071	132,740	333,921		

	Separate financial statements				
	Computer Leasehold				
	software right		Total		
As at 31 December 2017					
Cost	9,995	239,824	249,819		
Less Accumulated amortization	(4,062)	(159,969)	(164,031)		
Less Allowance for impairment loss	(80)		(80)		
Net book value	5,853	79,855	85,708		

(Unit: Thousand Baht)

	Separate financial statements				
	Computer Leasehold				
	software	right	Total		
As at 31 December 2016					
Cost	7,292	234,548	241,840		
Less Accumulated amortisation	(3,319)	(120,806)	(124,125)		
Less Allowance for impairment loss	(80)		(80)		
Net book value	3,893	113,742	117,635		

A reconciliation of the net book value of intangible assets for the years 2017 and 2016 is presented below.

			(Unit: The	ousand Baht)
	Consoli	dated	Sepai	rate
_	financial sta	atements	financial sta	atements
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Net book value at beginning of year	333,921	329,810	117,635	141,786
Acquisition of computer software	3,008	912	2,703	87
Acquisition of leasehold right	5,276	32,475	5,276	22,803
Transfer	(1,170)	-	-	-
Increase from purchase of subsidiary -				
book values at the acquisition date	-	390	-	-
Increase of licenses from acquisitions				
of subsidiaries	-	61,071	-	-
Amortisation	(84,957)	(90,737)	(39,906)	(47,041)
Net book value at end of year	256,078	333,921	85,708	117,635

# 17. Rental deposits

The balance is the rental bonds for advertising space placed with 3 companies under agreements with terms of 3 years to 6 years and 6 months.

# 18. Trade and other payables

(Unit: Thousand Baht)

	Consol	idated	Separate		
	financial st	tatements	financial st	atements	
	<u>2017</u>	<u>2016</u>	2017	<u>2016</u>	
Trade payables - unrelated parties	164,288	133,847	155,345	108,787	
Trade payables - related parties	-	-	247,622	165,084	
Other payables - unrelated parties	8,379	8,652	8,063	7,520	
Other payables - related parties	-	18	-	-	
Accrued expenses - unrelated parties	195,058	172,006	164,031	138,712	
Accrued expenses - related parties	-	-	36,067	7,449	
Dividend payables	439	15	439	15	
Account payables for construction	42,871	20,527	40,251	20,507	
Total trade and other payables	411,035	335,065	651,818	448,074	

# 19. Long-term loans

(Unit: Thousand Baht)
Consolidated

	Interest rate	Monthly repayment	Collateral/	financial statements	
Loan	(percent per annum)	schedule	Guarantee by	2017	2016
1	4	Starting November 2015	(a)	3,619	4,290
		to November 2022			
2	MRR	Starting March 2015 to	(a)	3,354	4,008
		March 2022			
3	MLR+1	Starting July 2016 to July	(b)	8,481	15,636
		2019			
4	MLR+1	Starting August 2016	(b)	5,769	6,629
		to August 2023			
5	MLR	Starting December 2016	(c)		
		to December 2021	<u> </u>	487	617
Total				21,710	31,180
Less : current portion				(10,911)	(9,399)
Long-te	erm loans, net of curren	t portion	_	10,799	21,781
			_		

<sup>(</sup>a) Thai Credit Guarantee Corporation and a Company's director

As at 31 December 2017, the long-term credit facilities of such subsidiary company which have not yet been drawn down amounted to Baht 5.8 million (2016: Baht 5.8 million).

<sup>(</sup>b) Directors of the Company, mortgage of related person of the Company's land and Thai Credit Guarantee Corporation

<sup>(</sup>c) No collateral

## 20. Share capital and warrants

- 20.1 On 20 April 2017, the Annual General Shareholders' meeting of the Company passed the following resolutions:
  - a) To approve the cancellation of the issue and offering of 30,000,000 units of warrants (PLANB WA) to the directors, management and/or employees of the Company under the ESOP scheme No.2.
  - b) To approve the reduction of the registered share capital by Baht 3,000,000, from the current registered share capital of Baht 356,500,000 to Baht 353,500,000, by canceling 30,000,000 unissued shares of the Company with a par value of Baht 0.10 per share reserved for ESOP scheme No.2.
- 20.2 On 15 May 2017, the Board of Directors' meeting of the Company passed a resolution approving the transfer of capital reserve for share-based payment transactions of Baht 25,382,642 to unappropriated retained earnings in the statement of financial position for the current period due to the cancellation of the issue and offering of warrants (PLANB-WA) as described in Note to financial statements No.20.1 a)
- 20.3 On 11 December 2014, the Extraordinary General Shareholders' Meeting of the Company approved an offering of 40,000,000 additional ordinary shares with a par value of Baht 0.1 per share to directors, management and/or employees of the Company and/or its subsidiaries under an ESOP scheme. The shares will be offered for sale as part of an ongoing scheme over 3 years (2015 to 2017). The Company will allot one third of all additional ordinary shares under the ESOP scheme each year, with the first offering to be made within 1 year from the date that the shareholders' meeting approved the scheme.
  - a) On 3 December 2015, the Board of Directors Meeting no. 11/2558 approved additional details of the first year's offering of additional ordinary shares under the ESOP scheme, as follows:

Number of ordinary shares

13,333,331 ordinary shares or 33.33% of total

offered in first year

shares under ESOP scheme

Offering date

8 - 9 December 2015

Exercise price

Price equal to 90 percent of the Market Price

prior to the date of the offering, with Market Price defined as the weighted average trading price of the shares on the SET during a period

of 7 - 15 consecutive business days prior to

each Offering Period.

Exercise price for this year

Baht 6.23 per share, which is equal to 90 per cent of the weighted average trading price of the ordinary shares of the Company on the SET during the 7 consecutive business days prior to this offering period i.e. 26,27,30 November and 1- 4 December 2015. The Company shall offer the Shares during the offering period from

8-9 December 2015

Allotment Criteria

To be entitled to shares, directors, executives and/or employees must satisfy the following criteria:

(1) Have been a director, executive and/or employee of the Company and/or its subsidiaries for not less than one year as of the date of the allotment and remain a director, executive and/or employee of the Company and/or its subsidiaries at the time each year's allotment is made; and

(2) the number of newly issued ordinary shares to be allotted to each director, executive and/or employee of the Company/or its subsidiaries may vary depending upon position, experience, responsibilities, period of employment, performance, capability, efficiency and prior performance as well as the benefit which he/she is expected to generate for the Company and its subsidiaries in the future.

b) On 14 November 2016, the Company's Board of Directors Meeting no. 8/2559 approved additional details of the second year's offering of additional ordinary shares under the ESOP scheme, as follows:

Number of ordinary shares : 13,333,331 ordinary shares

offered in second year

Offering date : 28 - 29 November 2016 Exercise price for this year : Baht 4.51 per share. c) On 8 November 2017, the Company's Board of Directors Meeting no. 7/2560 approved additional details of the third year's offering of additional ordinary shares under the ESOP scheme, as follows:

Number of ordinary shares : 13,333,338 ordinary shares, and the residual of

offered in third year offering shares from year 1 and year 2 in total

amount of 5,536,180 shares. The total shares

offered are 18,869,518 shares.

Offering date : 27 November 2017 - 1 December 2017

Exercise price for this year : Baht 6.27 per share.

The Company allotted 13,333,331, 13,333,331 and 13,333,338 additional ordinary shares to the first year's to third year's offering, respectively, and totals of 12,399,813 shares, 8,730,669 shares and 13,476,883 shares, respectively, were purchased, leaving 5,392,635 shares unsubscribed. The ESOP scheme ended this year.

During the year, the Company recorded expenses amounting to Baht 13.6 million (2016: Baht 32.4 million) as personnel expenses. As at 31 December 2017, the Company had capital reserves for share-based payment of Baht 29.2 million (2016: Baht 41.0 million).

## 21. Statutory reserve

Pursuant to Section 116 of the Public Limited Companies Act B.E. 2535, the Company is required to set aside to a statutory reserve at least 5 percent of its net profit after deducting accumulated deficit brought forward (if any), until the reserve reaches 10 percent of the registered capital. The statutory reserve is not available for dividend distribution.

According to the Thai Civil and Commercial Code, the subsidiaries are required to set aside to a statutory reserve an amount equal to at least five percent of its net profit each time the Company pays out a dividend, until such reserve reaches ten percent of its registered share capital. The statutory reserve cannot be used for dividend payment.

## 22. Expenses by nature

Significant expenses by nature are as follows:

(Unit: Thousand Baht) Consolidated Separate financial statements financial statements 2017 2017 2016 2016 Salary and wages and other employee benefits 229,182 200,127 192,012 189,884 Depreciation and amortisation expenses 443,814 444,537 346,943 339,831 Rental of advertising space expenses 1,037,165 875,151 1,393,371 1,136,207 Signboard, house and building tax expenses 31,994 25,680 26,824 22,801 68,392 75,581 68,392 75,581 Sales promotion expenses Media production expenses 55,237 50,467 53,298 50,895 Commission expenses 73,844 37,316 62,007 37,016 43,399 32,869 39,593 Repair and maintenance expenses 26,594 Event activity expenses of Football 60,126 7,865 Impairment loss on investment 28,516 28,516

## 23. Income tax

Income tax expenses for the years ended 31 December 2017 and 2016 are made up as follows:

			(Unit: Thousand Baht)		
	Consol	idated	Sepa	rate	
	financial st	atements	financial st	atements	
	<u>2017</u> <u>2016</u>		<u>2017</u>	<u>2016</u>	
Current income tax:					
Current income tax charge	94,335	66,971	56,483	43,849	
Deferred tax:					
Relating to origination and reversal of					
temporary differences	(1,118)	(2,668)	(868)	(1,712)	
Income tax expense reported in the					
statement of comprehensive income	93,217	64,303	55,615	42,137	

The amounts of income tax relating to each component of other comprehensive income for year ended 31 December 2017 and 2016 are as follows:

			(Unit: Thou	sand Baht)
	Consolidated		Separate	
	financial s	tatements	financial statements	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Deferred tax relating to actuarial gains				
(loss)	349	(202)	349	(202)
	349	(202)	349	(202)

The reconcile between accounting profit and income tax expense is shown below:

		(Unit: Thousand Baht)	
Consol	idated	Separate	
financial st	tatements	financial st	tatements
<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
568,206	424,638	370,947	286,128
20%	20%	20%	20%
113,641	84,928	74,189	57,226
(769)	(2,869)	(519)	(1,913)
14,196	14,781	11,422	13,908
(30,092)	(27,135)	(28,196)	(27,036)
-	-	(1,520)	(1,200)
(3,759)	(5,402)	239	1,152
(19,655)	(17,756)	(18,055)	(13,176)
93,217	64,303	55,615	42,137
	financial si 2017 568,206 20% 113,641 (769) 14,196 (30,092) - (3,759) (19,655)	568,206     424,638       20%     20%       113,641     84,928       (769)     (2,869)       14,196     14,781       (30,092)     (27,135)       -     (3,759)       (19,655)     (17,756)	Consolidated financial statements         Separation financial statements           2017         2016         2017           568,206         424,638         370,947           20%         20%         20%           113,641         84,928         74,189           (769)         (2,869)         (519)           14,196         14,781         11,422           (30,092)         (27,135)         (28,196)           -         -         (1,520)           (3,759)         (5,402)         239           (19,655)         (17,756)         (18,055)

The components of deferred tax assets are as follows:

(Unit: Thousand Baht)

_	Statement of financial position				
	Consoli	dated	Separate		
_	financial st	atements	financial sta	atements	
	<u>2017</u> <u>2016</u>		<u>2017</u>	<u>2016</u>	
Deferred tax assets					
Allowance for doubtful accounts	34	34	34	34	
Allowance for asset impairment	1,263	1,263	1,263	1,263	
Allowance for intangible assets impairment	16	16	16	16	
Accrued rental on straight line method	8,479	7,709	6,073	5,553	
Provision for long-term employee benefits	1,299	1,300	1,299	1,300	
Total	11,091	10,322	8,685	8,166	

## 24. Earnings per share

Basic earnings per share is calculated by dividing profit for the year attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the year.

Diluted earnings per share is calculated by dividing profit for the year attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the year plus the weighted average number of ordinary shares which would need to be issued to convert all dilutive potential ordinary shares into ordinary shares. The calculation assumes that the conversion took place either at the beginning of the year or on the date the potential ordinary shares were issued.

The following table sets forth the computation of basic and diluted earnings per share:

	Consolidated financial statements					
	Weighted average			Earnings		
	Profit for	Profit for the year		number of ordinary shares		hare
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>	2017	<u>2016</u>
	(Thousand	(Thousand	(Thousand	(Thousand	(Baht)	(Baht)
	Baht)	Baht)	shares)	shares)		
Basic earnings per share						
Profit attributable to equity holders of the						
parent	460,516	351,600	3,517,275	3,508,211	0.13093	0.10022
Effect of dilutive potential ordinary shares						
Ordinary shares under ESOP project				1,887		
Diluted earnings per share						
Profit attributable to ordinary shareholders						
assuming ordinary shares						
are purchased under ESOP		351,600	_	3,510,098	-	0.10017

	Separate financial statements						
	Weighted average			Earnings			
	Profit for the year		number of ordinary shares		per share		
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2017</u> <u>2016</u>		<u>2016</u>	
	(Thousand	(Thousand	(Thousand	(Thousand	(Baht)	(Baht)	
	Baht)	Baht)	shares)	shares)			
Basic earnings per share							
Profit attributable to equity holders of the							
parent	315,332	243,991	3,517,275	3,508,211	0.08965	0.06955	
Effect of dilutive potential ordinary shares							
Ordinary shares under ESOP project				1,887			
Diluted earnings per share							
Profit attributable to ordinary shareholders							
assuming ordinary shares							
are purchased under ESOP		243,991		3,510,098	-	0.06951	

There is no calculation of diluted earnings per share for 2017 due to the ESOP scheme ended as described in Note to financial statement No. 20.

#### 25. Segment information

Operating segment information is reported in a manner consistent with the internal reports that are regularly reviewed by the chief operating decision maker in order to make decisions about the allocation of resources to the segment and assess its performance.

The operations of the Company and its subsidiaries involve a single industry segment, namely, advertising media production, advertising space and air time rental. These operations are carried on mainly in geographic area in Thailand. Segment performance is measured based on operating profit or loss, on a basis consistent with that used to measure operating profit or loss in the financial statements. Accordingly, revenues, income and assets as reflected in these financial statements pertain to the industry segment and geographic area mentioned above.

# **Major customers**

For the year 2017, the Company and its subsidiaries have revenues from two major customers in amount of Baht 628 million and Baht 305 million (2016: revenue from two major customers in amount of Baht 546 million and Baht 314 million).

#### 26. Provident fund

The Company, its subsidiaries and its employees have jointly established a provident fund in accordance with the Provident Fund Act B.E. 2530. Employees, the Company and its subsidiaries contribute to the fund monthly at the rate of 3 - 5 percent of basic salary. The fund, which is managed by SCB Asset Management Co., Ltd., will be paid to employees upon termination in accordance with the fund rules. During the year 2017, the Company and its subsidiaries contributed Baht 4.63 million to the fund (2016: Baht 3.28 million) (Separate financial statements: Baht 4.25 million, 2016: Baht 3.27 million).

#### 27. Dividends

			Dividend
Dividends	Approved by	Total dividends	per share
		(Million Baht)	(Baht per share)
Final dividends for 2016	The Annual General Shareholders'		
	meeting on 20 April 2017	123.07	0.04
Total for 2017		123.07	0.04
Final dividends for 2015	The Annual General Shareholders'		
	meeting on 21 April 2016	245.52	0.07
Total for 2016		245.52	0.07

# 28. Commitments and contingent liabilities

#### 28.1 Capital commitments

As at 31 December 2017, the Company had capital commitments of approximately Baht 304 million (2016: Baht 30 million), relating to the construction of advertising equipment and related equipment.

## 28.2 Operating lease commitments

The Company and its subsidiaries had entered into several lease agreements in respect of the lease of office building space and advertising space. The terms of the agreements are generally between 1 and 9 years.

Future minimum lease payments required under these non-cancellable operating leases contracts were as follows.

			(Unit: Mil	lion Baht)
	Consoli	Consolidated		rate
	financial sta	financial statements		atements
	As at 31 December		As at 31 December	
	<u>2017</u>	<u>2016</u>	2017	<u>2016</u>
Payable:				
In up to 1 year	940	1,026	814	930
In over 1 and up to 5 years	2,081	2,217	1,776	1,971
In over 5 years	1,153	1,362	1,130	1,353

In addition, the Company has commitments with 12 counterparties, whereby it is required to pay additional rental expenses if revenue from advertising on rental space is higher than the minimum guarantee as stipulated in the contract. The amount to be paid is a share of the excess revenue determined on a straight line basis.

## 28.3 Long-term service commitments

a) On 17 May 2016, the Company entered into agency appointment in order to sell and administrate the benefit contracts with Football Association of Thailand under Patronage of His Majesty the King ("Football Association") and Premier League (Thailand) Co., Ltd. ("Premier League") for the period of 2017 - 2020, with the following details:

# 1) Football Association

 Minimum revenue guarantee of Baht 250 Million per year for the period of 4 years

# 2) Premier League

 Minimum revenue guarantee of Baht 260 Million per year for the period of 4 years

The Company shall obtain the considerations as the management fee at the ratio between 15 - 25 percent of the income generated from such administration.

On 11 July 2017, the Company entered into additional agency appointment in order to sell and administrate the benefit contracts addendum which changed such management fee to the ratio between 15 - 22.5 percent of the income generated from such administration.

b) On 3 May 2016, Mercy Plus Company Limited ("the subsidiary") entered into a 5 years advertising concession agreement with Big C Supercenter Public Company Limited in order to grant a concession right to manage the sales and operation of indoor and outdoor advertising media around Big C Supercenter Store. The subsidiary has to pay a share of revenue at the rates stipulated in the agreement. During current year, the subsidiary paid amounting to Baht 3.7 million for the revenue share under this contract.

#### 28.4 Guarantees

As at 31 December 2017, there were outstanding bank guarantees of approximately Baht 199 million (2016: Baht 238 million) and separate financial statements approximately Baht 149 million (2016: Baht 179 million) issued by banks on behalf of the Company and its subsidiaries in respect of certain performance bonds as required in the normal course of business. Bank guarantees on behalf of the subsidiaries are secured by the Company.

#### 28.5 Litigation

In August 2017, the Company was sued as a defendant with several companies (11 defendants in total) for damages amounting to approximately Baht 440 million. The plaintiff claimed that the company jointly violated by construct billboards illegally and cover the plaintiff's billboards. Currently, the case is under the court's consideration.

However, the Company believe that they did not commit any wrongful acts as claimed since the Company is not the builder of the billboards but as only the billboards renter. Therefore, the management and the legal adviser of the Company believe that the litigation will not result in the Company incurring any material loss, and the Company therefore did not record any liabilities in the accounts.

#### 29. Financial instruments

#### 29.1 Financial risk management

The Company and its subsidiaries' financial instruments, as defined under Thai Accounting Standard No.107 "Financial Instruments: Disclosure and Presentations", principally comprise cash and cash equivalents, trade accounts receivable, other receivables, other long-term investment, restricted bank deposits, short-term loans from financial institutions, trade and other payables, liabilities under finance lease agreement and long-term loans. The financial risks associated with these financial instruments and how they are managed is described below.

#### Credit risk

The Company and its subsidiaries exposed to credit risk primarily with respect to trade and other receivables. The Company and its subsidiaries manage the risk by adopting appropriate credit control policies and procedures and therefore does not expect to incur material financial losses. In addition, the Company and its subsidiaries do not have high concentrations of credit risk since it has a large customer base. The maximum exposure to credit risk is limited to the carrying amounts of trade and other receivables as stated in the statement of financial position.

#### Interest rate risk

The Company and its subsidiaries' exposure to interest rate risk relates primarily to its cash at banks, other long-term investment, short-term loans from financial institutions, and long-term loans. Most of the Company and its subsidiaries' financial assets and liabilities bear floating interest rates or fixed interest rates which are close to the market rate.

Significant financial assets and liabilities classified by type of interest rate are summarised in the table below, with those financial assets and liabilities that carry fixed interest rates further classified based on the maturity date, or the repricing date if this occurs before the maturity date.

(Unit: Million Baht) Consolidated financial statements As at 31 December 2017 Fixed interest rates Within 1-5 Over Floating Non-interest Effective 1 year Total interest rate vears 5 years interest rate bearing (% per annum.) Financial Assets 0.5 - 1.25 Cash and cash equivalent 442 442 139 139 1.25 Current investment Trade and other receivables 908 908 Total 139 442 908 1,489 Financial liabilities Trade and other payables 411 411 Liabilities under finance lease 3 4 5.03 - 9.12 agreement 1 3 411 415 Total (Unit: Million Baht) Consolidated financial statements As at 31 December 2016 Fixed interest rates Within 1-5 Over Floating Non-interest Effective

1 year

vears

5 years

interest rate

interest rate

(% per annum.)

Total

bearing

(Unit : Million Baht)

0 " 1 ( )		
Consolidated	tinanciai	statements

	Consolidated financial statements							
	As at 31 December 2016							
	Fixe	d interest ra	ates					
	Within	1-5	Over	Floating	Non- interest		Effective	
	1 year	years	5 years	interest rate	bearing	Total	interest rate	
							(% per annum.)	
Financial Assets								
Cash and cash equivalent	-	-	-	344	-	344	0.75 - 1.25	
Trade and other receivables	-	-	-	-	761	761	-	
Other long-term investment	-	-	10	-	8	18	4.38	
Restricted bank deposits	18					18	0.75 - 1.25	
Total	18		10	344	769	1,141	_	
Financial liabilities								
Trade and other payables	-	-	-	-	335	335	-	
Liabilities under finance lease								
agreement	1	3				4	5.03 - 9.12	
Total	1	3			335	339	_	
							(Unit : Million Baht)	
	Separate financial statements							
				As at 31 Dec	cember 2017			
	Fixe	ed interest r	ates	_				

	Geparate ilitariciai stateriterits								
	As at 31 December 2017								
	Fixed interest rates								
	Within	1-5	Over	Floating	Non- interest		Effective		
	1 year	years	5 years	interest rate	Bearing	Total	interest rate		
							(% per annum.)		
Financial Assets									
Cash and cash equivalent	-	-	-	344	-	344	0.5 - 1.25		
Current investment	139	-	-	-	-	139	1.25		
Trade and other receivables					868	868	-		
Total	139			344	868	1,351			
Financial liabilities									
Trade and other payables	-	-	-	-	652	652	-		
Liabilities under finance lease									
agreement						-	5.16		
Total					652	652			

(Unit: Million Baht)

Separate	financial	statements

	As at 31 December 2016								
	Fixe	d interest ra	ates						
	Within	1-5	Over	Floating	Non- interest		Effective		
	1 year	years	5 years	interest rate	Bearing	Total	interest rate		
							(% per annum.)		
Financial Assets									
Cash and cash equivalent	-	-	-	312	-	312	0.75 - 1.25		
Trade and other receivables	-	-	-	-	728	728	-		
Other long-term investment	-	-	10	-	-	10	4.38		
Restricted bank deposits	18					18	0.75 - 1.25		
Total	18		10	312	728	1,068			
Financial liabilities									
Trade and other payables	-	-	-	-	448	448	-		
Liabilities under finance lease									
agreement	1					1	5.03 - 9.12		
Total	1				448	449			

# Foreign currency risk

The Company and its subsidiaries' exposure to foreign currency risk is nil since the business transactions are denominated in Thai Baht and no financial assets and liabilities denominated in foreign currencies outstanding as at the date of the statements of financial position, except for the investments in foreign subsidiaries and investment in foreign associate as Note to the financial statements No. 12 and 13.

### 29.2 Fair values of financial instruments

Since the majority of the Company and its subsidiaries' financial instruments are short-term in nature or carrying interest at rates close to the market interest rate, their fair value is not expected to be materially different from the amounts presented in the statement of financial position.

# 30. Capital management

The primary objective of the Company and its subsidiaries' capital management is to ensure that it has appropriate capital structure in order to support its business and maximise shareholder value. As at 31 December 2017, the Group's debt-to-equity ratio was 0.15:1 (2016: 0.16:1) and the Company's was 0.22:1 (2016: 0.18:1).

#### 31. Approval of financial statements

These financial statements were authorised for issue by the Company's authorised director on 14 February 2018.