Plan B Media Public Company Limited and its subsidiaries Report and consolidated interim financial statements For the three-month and nine-month periods ended 30 September 2017 Independent Auditor's Report on Review of Interim Financial Information

To the Shareholders of Plan B Media Public Company Limited

I have reviewed the accompanying consolidated statement of financial position of Plan B Media Public Company Limited and its subsidiaries as at 30 September 2017, the related consolidated statements of comprehensive income for the three-month and nine-month periods then ended, and the consolidated statements of changes in shareholders' equity, and cash flows for the nine-month period then ended, as well as the condensed notes to the consolidated financial statements. I have also reviewed the separate financial information of Plan B Media Public Company Limited for the same period. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34 (revise 2016) *Interim Financial Reporting*. My responsibility is to express a conclusion on this interim financial information based on my review.

Scope of Review

I conducted my review in accordance with Thai Standard on Review Engagements 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity.* A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34 (revise 2016) *Interim Financial Reporting*.

Khitsada Lerdwana Certified Public Accountant (Thailand) No. 4958

**EY Office Limited** 

Bangkok: 8 November 2017

#### Statement of financial position

As at 30 September 2017

(Unit: Thousand Baht)

Separate

		Consonautea		Ocparate			
		financial	statements	financial statements			
		As at	As at	As at	As at		
	<u>Note</u>	30 September 2017	31 December 2016	30 September 2017	31 December 2016		
		(Unaudited	(Audited)	(Unaudited	(Audited)		
		but reviewed)		but reviewed)			
Assets							
Current assets							
Cash and cash equivalents		528,971	343,676	463,065	312,867		
Current investment		7,794	-	7,794	-		
Trade and other receivables	3	924,291	760,982	888,497	728,167		
Prepaid expenses amortised within 1 year	4	634,577	428,888	586,638	385,774		
Short-term loans to related parties	3	1,350	1,500	41,383	41,383		
Other current assets		43,383	48,399	34,615	35,485		
Total current assets		2,140,366	1,583,445	2,021,992	1,503,676		
Non-current assets							
Restricted bank deposits		18,087	18,087	18,087	18,087		
Investments in subsidiaries	5	-	-	507,474	514,861		
Investments in associates	6	30,844	26,414	-	-		
Other long-term investments	7	17,865	17,865	10,000	10,000		
Leasehold improvement and equipment	8	1,413,937	1,505,903	1,169,351	1,282,588		
Intangible assets	9	275,449	333,921	93,606	117,635		
Deferred tax assets		11,555	10,321	9,159	8,166		
Prepaid expenses amortised more than 1 year	4	108,908	136,824	52,485	71,230		
Rental deposits		17,739	22,192	8,197	8,197		
Other non-current assets		22,924	17,535	18,269	17,327		
Total non-current assets		1,917,308	2,089,062	1,886,628	2,048,091		
Total assets		4,057,674	3,672,507	3,908,620	3,551,767		

Consolidated

#### Statement of financial position (continued)

As at 30 September 2017

(Unit: Thousand Baht)

		Conso	lidated	Separate		
		financial	statements	financial statements		
		As at	As at	As at	As at	
J	<u>Note</u>	30 September 2017	31 December 2016	30 September 2017	31 December 2016	
		(Unaudited	(Audited)	(Unaudited	(Audited)	
		but reviewed)		but reviewed)		
Liabilities and shareholders' equity						
Current liabilities						
Trade and other payables	10	425,969	335,065	653,718	448,074	
Current portion of long-term loans from						
financial institutions	11	13,048	9,399	-	-	
Current portion of liabilities under financial						
lease agreements		1,109	802	120	814	
Income tax payables		13,973	6,317	-	-	
Unearned income		47,407	40,055	39,076	24,140	
Undue output tax		69,720	55,800	53,462	42,859	
Other current liabilities		14,682	17,521	9,465	12,826	
Total current liabilities		585,908	464,959	755,841	528,713	
Non-current liabilities						
Long-term loans from financial institutions - net						
of current portion	11	11,431	21,781	-	-	
Liabilities under financial lease agreements - net						
of current portion		3,377	2,871	-	78	
Provision for long-term employee benefits		7,807	6,502	7,807	6,502	
Other non-current liabilities		384	285			
Total non-current liabilities		22,999	31,439	7,807	6,580	
Total liabilities		608,907	496,398	763,648	535,293	

#### Statement of financial position (continued)

As at 30 September 2017

(Unit: Thousand Baht)

		Conso	lidated	Separate		
		financial	statements	financial statements		
		As at	As at	As at	As at	
	<u>Note</u>	30 September 2017	31 December 2016	30 September 2017	31 December 2016	
		(Unaudited	(Audited)	(Unaudited	(Audited)	
		but reviewed)		but reviewed)		
Shareholders' equity						
Share capital						
Registered						
3,535,000,000 ordinary shares of Baht 0.1 each						
(31 December 2016: 3,565,000,000						
ordinary shares of Baht 0.1 each)	12	353,500	356,500	353,500	356,500	
Issued and fully paid						
3,516,130,482 ordinary shares of Baht 0.1 each		351,613	351,613	351,613	351,613	
Share premium		2,210,210	2,210,210	2,210,210	2,210,210	
Capital reserve for share-based						
payment transactions	12	27,932	40,989	27,932	40,989	
Retained earnings						
Appropriated - statutory reserve		35,350	35,350	35,350	35,350	
Unappropriated		771,246	496,883	519,867	378,312	
Equity attributable to owners of the Company		3,396,351	3,135,045	3,144,972	3,016,474	
Non-controlling interests of the subsidiaries		52,416	41,064	-	-	
Total shareholders' equity		3,448,767	3,176,109	3,144,972	3,016,474	
Total liabilities and shareholders' equity		4,057,674	3,672,507	3,908,620	3,551,767	
				_		

Directors
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# Plan B Media Public Company Limited and its subsidiaries Statement of comprehensive income

For the three-month period ended 30 September 2017

(Unit: Thousand Baht)

		Consolidated financial statements		Separate financial statements	
	<u>Note</u>	<u>2017</u>	<u>2016</u>	2017	<u>2016</u>
Profit or loss:					
Revenues					
Service income		787,560	650,659	760,608	641,778
Dividend income		-	-	7,600	-
Other income		6,804	6,333	14,075	6,520
Total revenues	-	794,364	656,992	782,283	648,298
Expenses	-				
Cost of services		487,160	408,623	534,122	440,669
Selling and servicing expenses		63,057	37,860	59,552	43,264
Administrative expenses		61,045	60,481	49,507	53,062
Impairment loss on investment		-	-	7,129	7,129
Total expenses	-	611,262	506,964	650,310	544,124
Profit before share of profit from investments in associates	s,				
finance cost and income tax expenses		183,102	150,028	131,973	104,174
Share of profit from investments in associates	6	1,763	1,155	-	-
Profit before finance cost and income tax expenses	-	184,865	151,183	131,973	104,174
Finance cost		(491)	(297)	(3)	(24)
Profit before income tax expenses	-	184,374	150,886	131,970	104,150
Income tax expenses	13	(30,667)	(26,335)	(19,587)	(20,987)
Profit for the period	- -	153,707	124,551	112,383	83,163
Other comprehensive income:					
Other comprehensive income for the period		-	-	-	-
Total comprehensive income for the period	=	153,707	124,551	112,383	83,163
Profit attributable to:					
Equity holders of the Company		150,127	122,289	112,383	83,163
Non-controlling interests of the subsidiaries		3,580	2,262		
	=	153,707	124,551		
Total comprehensive income attributable to:					
Equity holders of the Company		150,127	122,289	112,383	83,163
Non-controlling interests of the subsidiaries		3,580	2,262		
	=	153,707	124,551		
Earnings per share	14				
Basic earnings per share					
Profit attributable to equity holders of the Company		0.04270	0.03487	0.03196	0.02371
Diluted earnings per share	=				
Profit attributable to equity holders of the Company	=	0.04267	0.03484	0.03195	0.02369

# Plan B Media Public Company Limited and its subsidiaries Statement of comprehensive income

For the nine-month period ended 30 September 2017

(Unit: Thousand Baht)

		Consolidated		Separate		
		financial statements		financial statements		
	<u>Note</u>	2017	2016	2017	2016	
Profit or loss:	11010	<u>=3</u>	<u>=0.10</u>		<u> </u>	
Revenues						
Service income		2,205,563	1,810,955	2,144,410	1,794,688	
Dividend income		- -	-	7,600	6,000	
Other income		21,248	16,308	33,928	17,429	
Total revenues	•	2,226,811	1,827,263	2,185,938	1,818,117	
Expenses						
Cost of services		1,422,852	1,210,092	1,575,304	1,303,201	
Selling and servicing expenses		168,313	106,156	158,129	111,447	
Administrative expenses		181,770	154,214	151,373	135,824	
Impairment loss on investment		-	-	21,387	21,387	
Total expenses	•	1,772,935	1,470,462	1,906,193	1,571,859	
Profit before share of profit from investments in associate	tes,					
finance cost and income tax expenses		453,876	356,801	279,745	246,258	
Share of profit from investments in associates	6	4,430	1,069	_	-	
Profit before finance cost and income tax expenses	-	458,306	357,870	279,745	246,258	
Finance cost		(1,575)	(367)	(17)	(94)	
Profit before income tax expenses	•	456,731	357,503	279,728	246,164	
Income tax expenses	13	(73,334)	(59,823)	(40,491)	(40,882)	
Profit for the period		383,397	297,680	239,237	205,282	
Other comprehensive income:						
Other comprehensive income for the period		-	-	-	-	
Total comprehensive income for the period		383,397	297,680	239,237	205,282	
Profit attributable to:						
Equity holders of the Company		372,045	293,346	239,237	205,282	
Non-controlling interests of the subsidiaries		11,352	4,334			
	:	383,397	297,680			
Total comprehensive income attributable to:						
Equity holders of the Company		372,045	293,346	239,237	205,282	
Non-controlling interests of the subsidiaries		11,352	4,334			
		383,397	297,680			
Earnings per share	14					
Basic earnings per share						
Profit attributable to equity holders of the Company		0.10581	0.08364	0.06804	0.05853	
Diluted earnings per share	:					
Profit attributable to equity holders of the Company		0.10575	0.08357	0.06800	0.05848	

# Plan B Media Public Company Limited and its subsidiaries Cash flow statement

For the nine-month period ended 30 September 2017

(Unit: Thousand Baht)

	Consolidated		Separate		
	financial sta	tements	financial sta	tements	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>	
Cash flows from operating activities					
Profit before tax	456,731	357,503	279,728	246,164	
Adjustments to reconcile profit before tax to net cash					
provided by (paid from) operating activities:					
Depreciation and amortisation	331,309	336,813	260,600	254,420	
(Reversal of) allowance for doubtful accounts	3,546	(1,012)	-	(1,076)	
Loss on disposal of asset	134	-	134	-	
Loss on write-off of assets	122	-	122	-	
Impairment loss on investment	-	-	21,387	21,387	
Provision for long-term employee benefits	1,305	1,088	1,305	1,088	
Capital reserve for share-based payment transactions	12,326	22,209	12,326	22,209	
Share of profit from investments in associates	(4,430)	(1,069)	-	-	
Dividend income	-	-	(7,600)	(6,000)	
Interest income	(3,500)	(8,113)	(3,493)	(8,113)	
Interest expenses	1,575	353	17	79	
Profit from operating activities before changes in operating					
assets and liabilities	799,118	707,772	564,526	530,158	
Operating assets (increase) decrease					
Trade and other receivables	(165,308)	(122,888)	(158,805)	(128,645)	
Other current assets	(187,501)	(361,916)	(188,928)	(349,384)	
Other non-current assets	26,981	(5,767)	17,804	22,705	
Operating liabilities increase (decrease)					
Trade and other payables	90,176	160,999	205,237	241,882	
Unearned income	7,352	37,585	14,936	35,469	
Other current liabilities	11,081	(3,501)	7,242	5,201	
Other non-current liabilities	99	-	-	-	
Cash from operating activities	581,998	412,284	462,012	357,386	
Cash paid for interest expenses	(1,272)	(720)	(33)	(173)	
Cash paid for income tax expenses	(80,083)	(94,738)	(52,551)	(60,170)	
Net cash from operating activities	500,643	316,826	409,428	297,043	

# Plan B Media Public Company Limited and its subsidiaries Cash flow statement (continued)

For the nine-month period ended 30 September 2017

(Unit: Thousand Baht)

	Consolidated		Separate		
	financial sta	tements	financial sta	tements	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>	
Cash flows from investing activities					
Decrease in restricted bank deposit	-	3,071	-	-	
Decrease (increase) in short-term loan to related party	150	(1,500)	-	91,105	
Increase in short-term loan to unrelated party	-	(32,100)	-	(32,100)	
Net cash paid for acquisition of investment in subsidiaries	-	(60,745)	-	-	
Cash paid for investment in subsidiary	-	-	(14,000)	(207,000)	
Cash paid for investments in associate	-	(23,831)	-	-	
Acquisition of equipment	(173,240)	(254,031)	(118,409)	(212,871)	
Acquisition of intangible assets	(6,044)	(32,761)	(5,537)	(23,089)	
Cash received from disposal of equipment	356	-	356	-	
Interest income	1,952	8,568	1,967	8,251	
Dividend receipt	-	-	7,600	6,000	
Decrease (increase) in current investment	(7,794)	322,142	(7,794)	322,142	
Net cash used in investing activities	(184,620)	(71,187)	(135,817)	(47,562)	
Cash flows from financing activities					
Decrease in long-term loans from financial institutions	(6,701)	(2,523)	-	-	
Cash receipt from long-term loans from financial institutions	-	3,119	-	-	
Repayment of liabilities under finance lease agreements	(1,386)	(2,469)	(772)	(1,735)	
Cash receipt from share capital increased					
from non-controlling interests of the subsidiaries	-	5,000	-	-	
Dividends paid	(122,641)	(245,501)	(122,641)	(245,501)	
Net cash used in financing activities	(130,728)	(242,374)	(123,413)	(247,236)	
Net increase in cash and cash equivalents	185,295	3,265	150,198	2,245	
Cash and cash equivalents at beginning of period	343,676	428,588	312,867	392,744	
Cash and cash equivalents at end of period	528,971	431,853	463,065	394,989	
	-		-		
Supplemental cash flows information:					
Non-cash item					
Purchases of equipment under finance lease agreements	2,199	-	-	-	
Transfer intangible asset to leasehold improvement and equipment	1,170	-	=	-	

Plan B Media Public Company Limited and its subsidiaries
Statement of changes in shareholders' equity
For the nine-month period ended 30 September 2017

(Unit: Thousand Baht)

#### Consolidated financial statements

				Capital reserve			Total equity	Equity attributable	
		Issued and		for share-based			attributable	to non-controlling	Total
		paid-up		payment	Retaine	d earnings	to owners of	interests of	shareholders'
	Note	share capital	Share premium	transactions	Appropriated	Unappropriated	the Company	the subsidiaries	equity
Balance as at 1 January 2016		350,740	2,171,709	8,556	35,350	391,606	2,957,961	21,997	2,979,958
Total comprehensive income for the period		-	-	-	-	293,346	293,346	4,334	297,680
Non-controlling interests of the subsidiaries		-	-	-	-	-	-	10,331	10,331
Dividend paid	16	-	-	-	-	(245,518)	(245,518)	-	(245,518)
Capital reserve for share-based payment transactions		-	-	22,209	-	-	22,209	-	22,209
Balance as at 30 September 2016		350,740	2,171,709	30,765	35,350	439,434	3,027,998	36,662	3,064,660
Balance as at 1 January 2017		351,613	2,210,210	40,989	35,350	496,883	3,135,045	41,064	3,176,109
Total comprehensive income for the period		-	-	-	-	372,045	372,045	11,352	383,397
Dividend paid	16	-	-	-	-	(123,065)	(123,065)	-	(123,065)
Capital reserve for share-based payment transactions		-	-	12,326	-	-	12,326	-	12,326
Warrant cancelation	12			(25,383)		25,383			
Balance as at 30 September 2017		351,613	2,210,210	27,932	35,350	771,246	3,396,351	52,416	3,448,767

# Plan B Media Public Company Limited and its subsidiaries Statement of changes in shareholders' equity (continued) For the nine-month period ended 30 September 2017

(Unit: Thousand Baht)

		Separated fianancial statements					
				Capital reserve			
		Issued and		for share-based			Total
		paid-up		payment	Retained	earnings	shareholders'
	<u>Note</u>	share capital	Share premium	transactions	Appropriated	Unappropriated	equity
Balance as at 1 January 2016		350,740	2,171,709	8,556	35,350	380,644	2,946,999
Total comprehensive income for the period		-	-	-	-	205,282	205,282
Dividend paid	16	-	-	-	-	(245,518)	(245,518)
Capital reserve for share-based payment transactions		-		22,209	-		22,209
Balance as at 30 September 2016		350,740	2,171,709	30,765	35,350	340,408	2,928,972
Balance as at 1 January 2017		351,613	2,210,210	40,989	35,350	378,312	3,016,474
Total comprehensive income for the period		-	-	-	-	239,237	239,237
Dividend paid	16	-	-	-	-	(123,065)	(123,065)
Capital reserve for share-based payment transactions		-	-	12,326	-	-	12,326
Warrant cancelation	12			(25,383)		25,383	
Balance as at 30 September 2017		351,613	2,210,210	27,932	35,350	519,867	3,144,972

Notes to interim financial statements

For the three-month and nine-month periods ended 30 September 2017

#### 1. General information

# 1.1 Corporate information

Plan B Media Public Company Limited ("the Company") is a company incorporated and domiciled in Thailand. The Company is principally engaged in providing advertising media production, advertising space and air time rental services. The registered office of the Company is at 298/64-65, Pitsanulok Road, Si Yaek Mahanak, Dusit, Bangkok.

# 1.2 Basis of preparation of interim financial statements

These interim financial statements are prepared in accordance with Thai Accounting Standard No. 34 (revised 2016) "Interim Financial Reporting", with the Company and its subsidiaries choosing to present condensed interim financial statements. However, the Company and its subsidiaries have presented the statements of financial position, comprehensive income, changes in shareholders' equity, and cash flows in the same format as that used for the annual financial statements.

The interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, they focus on new activities, events and circumstances so as not to duplicate information previously reported. These interim financial statements should therefore be read in conjunction with the latest annual financial statements.

The interim financial statements in Thai language are the official statutory financial statements of the Company. The interim financial statements in English language have been translated from the Thai language interim financial statements.

# 1.3 Basis of consolidation

These consolidated financial statements include the financial statements of Plan B Media Public Company Limited ("the Company") and its subsidiaries and have been prepared on the same basis as that applied for the consolidated financial statements for the year ended 31 December 2016. During this period, there was the following change in the composition of the subsidiaries:

			Percentage of
Company's name	Nature of business	Incorporation	shareholding
			Percent
Subsidiary directly held by the Company			
Plan B Online Company Limited	Provide mobile software application	Thailand	100
SRPB Media Company Limited	Digital advertising agency	Thailand	45

During the current period, the Company set up two new subsidiary companies called Plan B Online Company Limited and SRPB Media Company Limited. As a result, the Company holds 100 percent and 45 percent (the Company has control over this company) of the shares of such companies respectively as described in note 5 to financial statements. The Company included the financial statements of these companies in the consolidated financial statements in the current period.

# 1.4 New financial reporting standards

During the period, the Company and its subsidiaries have adopted the revised financial reporting standards and interpretations (revised 2016) and new accounting treatment guidance which are effective for fiscal years beginning on or after 1 January 2017. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes directed towards revision of wording and terminology, and provision of interpretations and accounting guidance to users of standards. The adoption of these financial reporting standards does not have any significant impact on the Company and its subsidiaries' financial statements.

# 1.5 Significant accounting policies

The interim financial statements are prepared using the same accounting policies and methods of computation as were used for the financial statements for the year ended 31 December 2016.

#### 2. Related party transactions

During the periods, the Company and its subsidiaries had significant business transactions with related parties. Such transactions, which are summarised below, arose in the ordinary course of business and were conclude on commercial terms and bases agreed upon between the Company, its subsidiaries and related parties.

(Unit: Million Baht)

_	For the th	ree-month peri	_			
	Conso	lidated	Sep	arate		
	financial s	tatements	financial	statements	Pricing policy	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>		
Transactions with subsidiaries						
(eliminated from the consolidated						
financial statements)						
Advertising space rental expenses	-	-	127.3	110.8	Contract price	
Dividend income	-	-	7.6	-	As declared	
Transactions with related parties						
Advertising space rental expenses	5.3	5.3	5.3	5.3	Contract price	
					41 to 1400 - 5 1 1	
					(Unit: Million Baht)	
-	For the n	ne-month peri	ods ended 30 S	September	_	
	Conso	lidated	Sep	arate		
_	financial s	tatements	financial	statements	Pricing policy	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>		
Transactions with subsidiaries						
(eliminated from the consolidated						
financial statements)						
Advertising space rental expenses	-	-	375.9	279.6	Contract price	
Dividend income	-	-	7.6	6.0	As declared	
Transactions with related parties						
Advertising space rental expenses	15.9	15.9	15.9	15.9	Contract price	

As at 30 September 2017 and 31 December 2016 the balances of the accounts between the Company, its subsidiaries and those related parties are as follows:

			(Unit: <sup>-</sup>	Thousand Baht)	
	Conso	lidated	Sepa	Separate	
	financial s	tatements	financial s	tatements	
	30 September	31 December	30 September	31 December	
	2017	2016	2017	2016	
Rental deposits					
Subsidiary company	-	-	2,127	2,127	
Director	403	403	403	403	
Total rental deposits	403	403	2,530	2,530	
Trade and other receivable - related parties					
(Note 3)					
Subsidiary companies			18,830	13,995	
Total trade and other receivable - related parties			18,830	13,995	

(Unit: Thousand Baht) Consolidated Separate financial statements financial statements 30 September 31 December 30 September 31 December 2017 2016 2017 2016 Trade and other payable - related parties (Note 10) Subsidiary companies 275,316 172,533 Director 18 Total trade and other payable - related parties 18 275,316 172,533

As at 30 September 2017, the balance of loans between the Company and those related company and the movement are as follows:

(Unit: Thousand Baht) Consolidated financial statements Balance as at During the period Balance as at 1 January 30 September 2017 Increase 2017 Decrease Loan to related party **Associated company** 2000 Publishing and media Company 1,500 (150)1,350 Limited 1,500 (150)1,350 Total

The short-term loan to associated company has interest charge at rate 2% per annum with repayment at call.

(Unit: Thousand Baht) Separate financial statements During the period Balance as at Balance as at 1 January 30 September 2017 2017 Increase Decrease Loans to related parties **Subsidiaries** Master Standard Display Company Limited 37,500 37,500 3,883 3,883 Tuna Advertising Company Limited 41,383 41,383 Total

The short-term loans to subsidiaries have interest charge at rate 2% per annum with repayment at call.

# **Directors and management's benefits**

During the three-month and nine-month periods ended 30 September 2017 and 2016, the Company and its subsidiaries had employee benefit expenses of their directors and management as below.

6

6

Consolidated/Separate financial statements

For the three-month periods ended 30 September ended 30 September

2017 2016 2017 2016

19

19

17

17

(Unit: Thousand Baht)

6

6

Short-term employee benefit

Total

## 3. Trade and other receivables

Consolidated Separate financial statements financial statements 30 September 31 December 30 September 31 December 2017 2016 2017 2016 Trade receivables - related parties Aged on the basis of due dates Not yet due 3,318 9,630 Past due Up to 3 months 1,888 4,365 3 - 6 months 5,064 6 - 12 months 8,560 Total trade receivables - related parties 18,830 13,995 Trade receivables - unrelated parties Aged on the basis of due dates Not yet due 631,511 583,108 555,293 642,899 Past due Up to 3 months 70,182 72,339 62,593 72,339 3 - 6 months 4,956 15,298 5,063 8,280 6 - 12 months 27,677 5,857 18,497 1,406 Over 12 months 3,714 168 168 168 Total trade receivables - unrelated parties 748,382 666,535 732,437 634,162 Less: Allowance for doubtful debts (3,714)(168)(168)(168)Total trade receivables - unrelated 744,668 666,367 732,269 633,994 parties, net

(Unit: Thousand Baht)

	Consolidated		Separate			
	financial st	tatements	financial s	financial statements		
	30 September	31 December	30 September	31 December		
	2017	2016	2017	2016		
Other receivables						
Accrued income	157,039	71,378	131,293	70,288		
Other receivables	18,196	13,608	903	9		
Others	4,388	9,629	5,202	9,881		
Total other receivables	179,623	94,615	137,398	80,178		
Total trade and other receivables - net	924,291	760,982	888,497	728,167		

# 4. Prepaid expenses

(Unit: Thousand Baht)

	Consol	idated	Separate		
	financial st	atements	financial statements		
	30 September	30 September 31 December 3		31 December	
	2017	2016	2017	2016	
Prepaid advertising space rental	630,421	468,396	582,118	399,222	
Others	113,064	97,316	57,005	57,782	
Total prepaid expenses	743,485	565,712	639,123	457,004	
Less: Amortised within 1 year	(634,577)	(428,888)	(586,638)	(385,774)	
Prepaid expenses amortised more than 1 year	108,908	136,824	52,485	71,230	

# 5. Investments in subsidiaries

Details of investments in subsidiaries as presented in separate financial statements are as follows:

(Unit: Thousand Baht)
Dividend
received for the

Company's name	Paid-up	capital	Shareholding	percentage	Co	ost	nine-month	periods
	30 September	31 December	30 September 3	31 December	30 September	31 December	ended 30 S	September
	2017	2016	2017	2016	2017	2016	2017	2016
			(%)	(%)				
Verisign Company Limited	126,000	126,000	100	100	400,000	400,000	-	-
Ads Cuisine Company Limited	10,000	10,000	100	100	65,800	65,800	7,600	6,000
Master Standard Display								
Company Limited	219,000	219,000	100	100	287,000	287,000	-	-
Plan B Online Company Limited	5,000	-	100	-	5,000	-	-	-
SRPB Media Company Limited	20,000	-	45	-	9,000			
Total investment in subsidiarie	s				766,800	752,800	7,600	6,000
Less: Impairment loss on investm	nent				(259,326)	(237,939)		
Total investments in subsidiari	es - net				507,474	514,861		

- a) On 1 February 2017, the Company registered a new company, Plan B Online Company Limited, to the Department of Business Development in order to provide mobile software application for user to plan their trip especially for public transportation. The Company holds 49,997 common shares of Plan B Online Company Limited at the par value of Baht 100 per share, totally Baht 5 million (equal to 99.99 percentages of issued and paid-up shares of that company).
- b) On 19 September 2017, MSD, together with Panyathip Advertising Company Limited, registered a new company, Panyathip Plan B Media Laos Co., Ltd. ("PPBML") in order to provide out-of-home media advertising in Vientiane, Lao People's Democratic Republic. MSD holds 50,000 common shares of PPBML with a par value of 232,060 Lao Kip per share, totally 11,603 million Lao Kip (equal to 50 percentages of issued and paid-up shares of that company) and has control over such company due to having more voting rights in board of directors. As at 30 September 2017, MSD has not yet made payment for the share.
- c) On 28 September 2017, the Company registered a new company with the Department of Business Development, namely SRPB Media Company Limited ("SRPB"), in order to provide digital out of home media advertising agency. The Company holds 90,000 common shares of SRPB with a par value of Baht 100 per share, totally Baht 9 million (equal to 45 percentages of issued and paid-up shares of that company) and has control over such company due to having more voting rights in board of directors.

#### 6. Investments in associates

(Unit: Thousand Baht)

			Consolidated financial statements					
	Nature of	Country of					Carrying amo	unts based on
Company's name	business	incorporation	Shareholding	g percentage	Co	ost	equity	method
			30 September	31 December	30 September	31 December	30 September	31 December
			2017	2016	2017	2016	2017	2016
			(%)	(%)				
2000 Publishing and	Trading of	Thailand	35	35	3,500	3,500	1,339	1,852
Media Company	books, printed							
Limited	forms and other							
	printed matters							
Sanctuary Billboards	Advertising	Malaysia	30	30	21,381	21,381	29,505	24,562
Sdn Bhd	media							
	production							
Total					24,881	24,881	30,844	26,414

# 6.1 Share of profit (loss)

During the period, the subsidiary company has recognised its share of profit (loss) from investments in associate companies in the consolidated financial statements as follows:

(Unit: Thousand Baht)

	Consolidated financial statements				
Company	Share of pro	ofit (loss) from	investments in a	ssociates	
	For the three-month periods For the nine-month periods				
	ended 30 S	eptember	ended 30 September		
	2017	2016	2017	2016	
2000 Publishing and Media	16	34	(513)	(1,395)	
Company Limited					
Sanctuary Billboards Sdn. Bhd.	1,747	1,121	4,943	2,464	
Total	1,763	1,155	4,430	1,069	

- a) On 10 August 2017, the Board of Directors' meeting of the Company passed a resolution approved the acquisition by Master Standard Display Company Limited ("MSD") of shares in JKJ Media Services Inc. ("JKJ") which provide the advertising media in Philippines. MSD will purchase 637,500 common shares of JKJ (equal to 30 percentage of its issued and paid-up share capital) from its existing shareholders. The Company is in the process of implementing the contract and expects the purchase to be complete within December 2017.
- b) On 18 September 2017, the Board of Directors' meeting of the Company passed a resolution approved the acquisition by MSD of shares in MJS Trading Inc. ("MJS") which provide the advertising media in Philippines. MSD will purchase 3,030 common shares of MJS (equal to 30.303 percentage of its issued and paid-up share capital) from its existing shareholders. The Company is in the process of implementing the contract and expects the purchase to be complete within December 2017. MJS holds 66 percent of the issued shares of JKJ.

#### 7. Other long-term investments

				(Unit: The	ousand Baht)
		Consolidate	ed financial	Sepa	rate
		staten	nents	financial st	atements
	Interest rate	30 September	31 December	30 September	31 December
	(percent per annum)	2017	2016	2017	2016
PT Estha Yudha Ekatama	-	7,865	7,865	-	-
Subordinated bonds of a					
financial institution	4.38%	10,000	10,000	10,000	10,000
Total		17,865	17,865	10,000	10,000

Investment in subordinated bonds of a financial institution, which is classified as a held-to-maturity debt security. The bonds bear interest at a rate of 4.38% per annum and interest is paid twice a year.

# 8. Leasehold improvement and equipment

Movements of the leasehold improvement and equipment account during the nine-month period ended 30 September 2017 are summarised below.

		(Unit: Thousand Baht)
	Consolidated	Separate
	financial statements	financial statements
Net book value as at 1 January 2017	1,505,903	1,282,588
Acquisitions during period - at cost	175,439	118,409
Disposal	(490)	(409)
Write-off	(122)	(122)
Transfer	1,170	-
Depreciation for the period	(267,963)	(231,034)
Net book value as at 30 September 2017	1,413,937	1,169,351

# 9. Intangible assets

Movements of the intangible assets account during the nine-month period ended 30 September 2017 are summarised below.

		(Unit: Thousand Baht)
	Consolidated	Separate
	financial statements	financial statements
Net book value as at 1 January 2017	333,921	117,635
Acquisitions during period - at cost	6,044	5,537
Transfer	(1,170)	-
Amortisation for the period	(63,346)	(29,566)
Net book value as at 30 September 2017	275,449	93,606

# 10. Trade and other payables

(Unit: Thousand Baht)

	Conso	lidated	Separate			
	financial s	tatements	financial s	financial statements		
	30 September	31 December	30 September	31 December		
	2017	2016	2017	2016		
Trade payables - unrelated parties	206,035	133,847	190,954	108,787		
Trade payables - related parties	-	-	260,721	165,084		
Other payables - unrelated parties	6,822	8,652	6,574	7,520		
Other payables - related parties	-	18	-	-		
Accrued expenses - unrelated parties	177,979	172,006	147,140	138,712		
Accrued expenses - related parties	-	-	14,595	7,449		
Dividend payables	439	15	439	15		
Account payables for construction	34,694	20,527	33,295	20,507		
Total trade and other payables	425,969	335,065	653,718	448,074		

# 11. Long-term loans

(Unit: Thousand Baht)

	Consolidated financial statements			
	30 September 31 Decemb			
	2017	2016		
Long-term loans	24,479	31,180		
Less: Current portion	(13,048)	(9,399)		
Long-term loans - net of current portion	11,431	21,781		

Movement of long-term loans from financial institutions account during the nine-month period ended 30 September 2017 is summarised below.

	(Unit: Thousand Baht)
	Consolidated financial
	statements
Balance as at 1 January 2017	31,180
Less: Repayment	(6,701)
Balance as at 30 September 2017	24,479

The long-term loans are guaranteed by the subsidiary company's directors.

# 12. Share capital and warrants

- a) On 20 April 2017, the Annual General Shareholders' meeting of the Company passed the following resolutions:
  - To approve the cancellation of the issue and offering of 30,000,000 units of warrants (PLANB - WA) to the directors, management and/or employees of the Company under the ESOP scheme No.2.
  - 2) To approve the reduction of the registered share capital by Baht 3,000,000, from the current registered share capital of Baht 356,500,000 to Baht 353,500,000, by canceling 30,000,000 unissued shares of the Company with a par value of Baht 0.10 per share reserved for ESOP scheme No.2.
- b) On 15 May 2017, the Board of Directors' meeting of the Company passed a resolution approving the transfer of capital reserve for share-based payment transactions of Baht 25,382,642 to unappropriated retained earnings in the statement of financial position for the current period due to the cancellation of the issue and offering of warrants (PLANB-WA) as described in Note to financial statements No.12.a) 1).

#### 13. Income tax

Interim corporate income tax was calculated on profit before income tax for the period, using the estimated effective tax rate for the year.

Income tax expenses for the three-month and nine-month periods ended 30 September 2017 and 2016 are made up as follows:

(Unit: Thousand Baht)

	For the three-month periods ended 30 September			
	Consoli	idated	Separate	
	financial statements		financial statements	
	<u>2017</u> <u>2016</u>		<u>2017</u>	<u>2016</u>
Current income tax:				
Interim corporate income tax charge	30,759	27,202	19,667	21,628
Deferred tax:				
Relating to origination and reversal of				
temporary differences	(92)	(867)	(80)	(641)
Income tax expense reported in the				
statements of comprehensive income	30,667	26,335	19,587	20,987

(Unit: Thousand Baht)

For the nine-month periods ended 30 September

	Consolidated		Separate	
	financial statements		financial statements	
	<u>2017</u> <u>2016</u>		<u>2017</u>	<u>2016</u>
Current income tax:				
Interim corporate income tax charge	74,568	61,596	41,484	41,943
Deferred tax:				
Relating to origination and reversal of				
temporary differences	(1,234)	(1,773)	(993)	(1,061)
Income tax expense reported in the				
statements of comprehensive income	73,334	59,823	40,491	40,882

# 14. Earnings per share

Basic earnings per share is calculated by dividing profit for the period attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the period.

Diluted earnings per share is calculated by dividing profit for the period attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the period plus the weighted average number of ordinary shares which would need to be issued to convert all dilutive potential ordinary shares into ordinary shares. The calculation assumes that the conversion took place either at the beginning of the period or on the date the potential ordinary shares were issued.

The following table sets forth the computation of basic and diluted earnings per share:

	Consolidated financial statements					
			Weighted	d average	Earn	ings
	Profit for t	the period	number of or	dinary shares	per sl	nare
	For the three-month periods ended 30 Se			otember		
	<u>2017 2016 2017 2016 2017</u>					<u>2016</u>
	(Thousand	(Thousand	(Thousand	(Thousand	(Baht)	(Baht)
	Baht)	Baht)	shares)	shares)		
Basic earnings per share						
Profit attributable to equity holders of the						
parent	150,127	122,289	3,516,130	3,507,400	0.04270	0.03487
Effect of dilutive potential ordinary shares						
Ordinary shares under ESOP project			1,887	2,760		
Diluted earnings per share						
Profit attributable to ordinary shareholders						
assuming ordinary shares						
are purchased under ESOP	150,127	122,289	3,518,017	3,510,160	0.04267	0.03484

	Consolidated financial statements						
	Weighted average			Earnings			
	Profit for the period number of ordinary shares			per share			
	For the nine-month periods ended 30 Sep			tember			
	2017	<u>2016</u>	2017	<u>2016</u>	2017	2016	
	(Thousand	(Thousand	(Thousand	(Thousand	(Baht)	(Baht)	
	Baht)	Baht)	shares)	shares)			
Basic earnings per share							
Profit attributable to equity holders of the							
parent	372,045	293,346	3,516,130	3,507,400	0.10581	0.08364	
Effect of dilutive potential ordinary shares							
Ordinary shares under ESOP project			1,887	2,760			
Diluted earnings per share							
Profit attributable to ordinary shareholders							
assuming ordinary shares							
are purchased under ESOP	372,045	293,346	3,518,017	3,510,160	0.10575	0.08357	
		9,	eparate financi	al statements			
				d average	Farn	ings	
	Profit for t	the period	•	dinary shares	Earnings per share		
	1 1011(101)			ls ended 30 Sep	- <del></del>		
	2017	2016	2017	2016		2016	
	(Thousand	(Thousand	(Thousand	(Thousand	<u>2017</u> (Baht)	<u>2016</u> (Baht)	
	Baht)	Baht)	shares)	shares)	(Barit)	(Barri)	
Basic earnings per share		,	,				
Profit attributable to equity holders of the							
parent	112,383	83,163	3,516,130	3,507,400	0.03196	0.02371	
Effect of dilutive potential ordinary shares							
Ordinary shares under ESOP project			1,887	2,760			
Diluted earnings per share							
Profit attributable to ordinary shareholders							
assuming ordinary shares							
are purchased under ESOP	112,383	83,163	3,518,017	3,510,160	0.03195	0.02369	
		9,	eparate financi	al statements			
					Farn	ings	
	Profit for t	the period	ŭ			Earnings per share	
	Profit for the periodnumber of ordinary shar For the nine-month periods ended 30						
	2017	2016	2017	2016	2017	2016	
	(Thousand	(Thousand	(Thousand	(Thousand	(Baht)	(Baht)	
	` Baht)	Baht)	shares)	shares)	, ,	,	
Basic earnings per share							
Profit attributable to equity holders of the							
parent	239,237	205,282	3,516,130	3,507,400	0.06804	0.05853	
Effect of dilutive potential ordinary shares							
Ordinary shares under ESOP project			1,887	2,760			
Diluted earnings per share							
Profit attributable to ordinary shareholders							
assuming ordinary shares							
are purchased under ESOP	239,237	205,282	3,518,017	3,510,160	0.06800	0.05848	

# 15. Segment information

Operating segment information is reported in a manner consistent with the internal reports that are regularly reviewed by the chief operating decision maker in order to make decisions about the allocation of resources to the segment and assess its performance.

The operations of the Company and its subsidiaries involve a single industry segment, namely, advertising media production, advertising space and air time rental. These operations are carried on in the single geographic area in Thailand. Accordingly, revenues, income and assets as reflected in these financial statements pertain to the industry segment and geographic area mentioned above.

#### 16. Dividends

			Dividend
Dividends	Approved by	Total dividends	per share
		(Million Baht)	(Baht per share)
Final dividends for 2015	The Annual General Shareholders'		
	meeting on 21 April 2016	245.52	0.07
Total		245.52	0.07
Final dividends for 2016	The Annual General Shareholders'		
	meeting on 20 April 2017	123.07	0.04
Total		123.07	0.04

#### 17. Commitments and contingent liabilities

#### 17.1 Capital commitments

As at 30 September 2017, the Company had capital commitments of approximately Baht 72 million (31 December 2016: Baht 30 million), relating to the construction of advertising equipment and related equipment.

# 17.2 Operating lease commitments

The Company and its subsidiaries have entered into several lease agreements in respect of the lease of office building space and advertising space. The terms of the agreements are generally between 1 and 9 years.

Future minimum lease payments required under these non-cancellable operating leases contracts were as follows.

			(Ur	it: Million Baht)	
	Consoli	dated	Separate financial statements		
	financial st	atements			
	30 September	31 December	30 September	31 December	
	2017	2016	2017	2016	
Payable:					
In up to 1 year	1,473	1,536	1,349	1,441	

			(Ur	nit: Million Baht)	
	Consolidated financial statements		Separate financial statements		
	30 September	31 December	30 September	31 December	
	2017	2016	2017	2016	
In over 1 and up to 5 years	3,321	3,745	3,029	3,501	
In over 5 years	1,190	1,362	1,171	1,353	

In addition, the Company has commitments with 12 counterparties, whereby it is required to pay additional rental expenses if revenue from advertising on rental space is higher than the minimum guarantee as stipulated in the contract. The amount to be paid is a share of the excess revenue determined on a straight line basis.

# 17.3 Long-term service commitments

a) On 17 May 2016, the Company entered into agency appointment in order to sell and administrate the benefit contracts with Football Association of Thailand under Patronage of His Majesty the King ("Football Association") and Premier League (Thailand) Co., Ltd. ("Premier League") for the period of 2017 - 2020, with the following details:

## 1) Football Association

- Minimum revenue guarantee of Baht 250 Million per year for the period of 4 years
- Media value of Baht 200 Million per year for the period of 4 years

# 2) Premier League

- Minimum revenue guarantee of Baht 260 Million per year for the period of 4 years
- Media value of Baht 100 Million per year for the period of 4 years

The Company shall obtain the considerations as the management fee at the ratio between 15 - 25 percent of the income generated from such administration.

b) On 3 May 2016, Mercy Plus Company Limited ("the subsidiary") entered into a 5 years advertising concession agreement with Big C Supercenter Public Company Limited in order to grant a concession right to manage the sales and operation of indoor and outdoor advertising media around Big C Supercenter Store. The subsidiary has to pay a share of revenue at the rates stipulated in the agreement. During current period, the subsidiary paid amounting to Baht 2.9 million for the revenue share under this contract.

#### 17.4 Guarantees

As at 30 September 2017, there were outstanding bank guarantees of approximately Baht 193 million (31 December 2016: Baht 238 million) and separate financial statements approximately Baht 149 million (31 December 2016: Baht 179 million) issued by banks on behalf of the Company and its subsidiaries in respect of certain performance bonds as required in the normal course of business. Bank guarantees are secured by the mortgage of land with structures thereon of the Company's director, together with a guarantee provided by the director.

# 18. Approval of interim financial statements

These interim financial statements were authorised for issue by the Company's authorised director on 8 November 2017.